



# Annual Report 2019

(Fiscal year ended March 31, 2019)

# Profile

Keihin Corporation is guided by two fundamental beliefs—

"Respect for the individual" and "The five joys."

We believe that "Respect for the individual"

encourages self-reliance—to be free to express ideas and opinions and to follow personal beliefs.

The concept also emphasizes respect for different perspectives and customs, and encourages associates to treat each other with fairness and sincerity to promote mutual trust.

"The five joys"—bringing joy to society, customers, suppliers, shareholders and ourselvesrepresent a shared commitment to meeting multiple expectations.

Keihin aims to achieve the realization of its corporate principle, which states that "Keihin will continue to contribute to the future of mankind by the continuous creation of new value," through activities grounded in this principle.

#### **CONTENTS**

Financial Highlights · · · · · · · 01  President's Message · · · · · · 02	Issues to Be Addressed · · · · · 20 Risk Factors · · · · · 21	Consolidated Statements · · · · · 32 of Comprehensive Income
Review of Operations · · · · · · 04	Corporate Governance · · · · · 22	Consolidated Statements
Initiatives of the Medium-Term · · · · · 08 Business Plan	Executive Structure · · · · · 26	Consolidated Statements · · · · · · 36 of Cash Flows
Results by Product · · · · · · 10 (Motorcycle and Power Products)	Five-Year Summary of	Notes to Consolidated · · · · · · 37 Financial Statements
Results by Product · · · · · 12 (Automotive Products)	Consolidated Statements · · · · · 29	Independent Auditor's Report 80
Results by Segment · · · · · 14	of Financial Position	
Financial Review · · · · · · 16	Consolidated Statements · · · · · 31 of Income	Corporate Data
CSR · · · · · · · · · 18		

#### **Forward-Looking Statements**

These predictions and forecasts are not historical facts but represent judgments formed by management based on the actual results may differ significantly due to factors including, but not limited to, economic trends, changes in the automotive and automotive component industries, market demand, foreign exchange rates and tax systems.

# **Financial Highlights**



Financial Results for FY2019 (April 1, 2018 to March 31, 2019) Revenue Operating profit Profit attributable to Cash dividends owners of the parent per share (Interim dividend: ¥22)

		Millions of yen (unless otherwise stated)	Thousands of U.S. dollars (unless otherwise stated)
	2018	2019	2019
For the year:			
Revenue	¥351,494	¥349,220	\$3,146,406
Operating profit	28,313	26,259	236,589
Profit attributable to owners of the parent	17,824	15,706	141,510
At year-end:  Total equity	¥208,203	¥223,187	\$2,010,873
Total assets	283,711	315,189	2,839,792
Cash dividends per share (yen)	¥ 43.00	¥ 45.00	\$ 0.41
Rate of exchange (1 U.S. dollar)	106.24	110.99	_
Unit sales (motorcycles and automotives) (million units)	48.72	50.43	_



Note: U.S. dollar amounts in this annual report are translated from Japanese yen, for convenience only, at the rate of ¥110.99 = US\$1.

Annual Report 2019 01





Build a strong company
with healthy growth
and a good company
we can be proud of

Vision for 2030

Evolve into a global green vehicle solutions brand

\* Three years from FY2018 to FY2020

- Provide eco-friendly solutions for the green technology era
- 2 Greatly expand our customer base
- 3 Enhance the attraction toward the Keihin brand

My name is Keiichi Aida, and I was appointed President and CEO at the General Meeting of Shareholders in June and the subsequent Board of Directors Meeting.

On this occasion of reporting our business status for fiscal 2019, please let me say a few words.

Fiscal 2019 was the second year of the Thirteenth Medium-Term Business Plan (April 1, 2017 to March 31, 2020), during which time we strived to realize our Medium-Term Global Policy—"Build a strong company with healthy growth and a good company we can be proud of."

As part of our efforts to build a "strong company with healthy growth," in the motorcycle and power products business, we promoted preparations to begin production of motorcycle fuel injection systems (FI systems) in India. These systems substantially reduce the levels of hazardous substances in exhaust

emissions and will help to improve the environment in India, which has the world's most severe air pollution. In the automotive products business, we installed a production line in Japan for next-generation power control units, which are the heart of hybrid and electric vehicles, and promoted preparations to begin production in order to contribute to substantial improvements in fuel efficiency and a reduction of CO<sub>2</sub> emissions. In addition, we opened a new sales office in China, which has a growing market for hybrid and electric vehicles, and pushed forward with initiatives for further growth, including accelerating our initiative to expand sales of products for hybrid and electric vehicles.

As an initiative to build a "good company we can be proud of," we actively engaged in activities to contribute to communities and conserve the global environment, including efforts in Japan as well as Thailand and Mexico, and reinforced initiatives to enable our evolution into a company that is regarded highly by local communities.

We also enhanced our initiatives aimed at health promotion, in order to enable all of our employees to work dynamically with healthy minds and bodies. As a result, in Japan, we were recognized as one of the Health and Productivity Management Outstanding Organizations (White 500) for the second year in a row.

As for performance in fiscal 2019, revenue fell year on year, despite an increase in sales of motorcycle and power products, due to factors such as a decrease in sales of automotive products in North America, and the effects of exchange rates. Profits fell despite streamlining effects, due to factors such as increased R&D expenses.

As for dividends, a proposal for a year-end dividend of ¥23 per share was approved at the 78th

Ordinary General Meeting of Shareholders. Adding this to an interim dividend of ¥22 per share, we distributed a total dividend of ¥45 per share for fiscal 2019.

Based on the Thirteenth Medium-Term Global Policy—"Build a strong company with healthy growth and a good company we can be proud of"—we will continue to aim to be a company that always creates new value and contributes to the future of mankind, as stated in our corporate principle, guided by our fundamental beliefs of "Respect for the individual" and "The five joys."

I would like to ask for your continued support, as we endeavor to improve our corporate value.

Keiichi Aida President & CEO

02 Annual Report 2019 03



#### Financial Results for FY2019 (April 1, 2018 to March 31, 2019)

¥349,220 million

Profit attributable to owners of the parent

¥15,706 million (down 11.9% compared with FY2018)

#### **◆** Economic environment

The economic environment surrounding the Group in fiscal 2019 recovered gradually in Japan, due to factors including an improvement in corporate revenue and an increase in capital investment. The economy in the United States continued a steady trend toward recovery, including a strong employment environment. In Asia, the economy saw a gradual recovery centered on strong internal demand, while the economy in China slowed modestly amid weak consumer spending and exports.

Under these circumstances, the Group expanded business with the aim of achieving its Global Policy—"Build a strong company with healthy growth and a good company we can be proud of"—in the final year of the Thirteenth Medium-Term Business Plan.

#### Business performance of motorcycle and power products

In motorcycle and power products, we installed an FI system, along with a transfer mold electronic control unit that achieves world-class compactness and lightness, in the Honda *CB150R*, which was launched in Indonesia. In addition, our FI system was also installed in the Haojue *Xin Yue Xing HJ125T-23*, a new model by Jiangmen Dachangjiang Group Co., Ltd., which is China's biggest motorcycle manufacturer. Furthermore, in terms of products for large motorcycles, our FI system, along with an electronic control unit that utilizes a newly-developed platform for large motorcycles, was installed in the Honda *CBR500/400R*, which was launched in Thailand and Japan.

#### **♦** Business performance of automotive products

In automotive products, our products for hybrid and electric vehicles were installed in more cars, including the power control unit for hybrid and electric vehicles, which was installed in the Honda *CR-V* hybrid and Honda *CLARITY PHEV* plug-in hybrid models launched in Japan. In addition, a large number of our products

were installed in the new Honda *Passport* model launched in North America, including an electronic control unit for V6 engines and fuel supply products. Furthermore, in terms of new customers, our condenser for automotive heat exchangers was installed in the Ford *RANGER* launched in North America, while our transmission control valve was installed in the hybrid vehicle of the Subaru *FORESTER Advance* launched in Japan.

#### Toward building a "strong company with healthy growth"

In India, which is the world's largest motorcycle market, we completed our fifth new plant dedicated to the production of an FI system that greatly reduces the emission of hazardous substances contained in exhaust gases, in order to contribute to the improvement of the country's serious air pollution. We promoted preparations for the final mass production of four FI system products, on a scale of roughly 10 million units at five plants in India. Preparations included the expansion of buildings and installation of new production equipment at our four existing plants.

In the automotive products business, we installed a production line in Japan for next-generation power control units, and prepared to begin production to meet the growing demand for electric and hybrid vehicles. These units will significantly improve fuel efficiency and reduce CO<sub>2</sub> emissions. We also opened a new sales office in Shanghai, in anticipation of rapid growth in the market for hybrid and electric vehicles in China, and strengthened our sales and proposal activities targeting customers in the country. In addition, we developed a product for gasoline engine to meet customer needs, and actively promoted proposal activities, in order to contribute to the wider adoption of hybrid and electric vehicles, which are friendly to the global environment. As a result, we received inquiries from a large number of customers around the world, including Japan, Europe and China.

# Looking Back on Fiscal 2019





April

May

June

July



 Participated in Beach Cleaning Activities held in Shichigahama, Miyagi



In addition, in order to further strengthen our business base through the acquisition of more new customers, we created a new system in which a responsible person is appointed for each product business, and also established a system that improves development efficiency and meets customer needs, thereby streamlining the flow of product-development and speeding up decision making.

# ◆ Toward building a "good company we can be proud of"

We promoted contributions to society and activities to conserve the global environment, in order to be able to share joy with local communities, as well as our customers, suppliers and shareholders. In Thailand, we donated learning materials to an elementary school in the northern region of the country, and conducted learning support activities. In Mexico, we promoted initiatives to evolve into a company that makes local communities happy, including aided recovery efforts in areas affected by the 2017 earthquake, performing clean-ups and tree planting in local parks. In addition, we worked to reduce the environmental impact and CO<sub>2</sub> emissions of our business operations by reducing standby power consumption during production line downtime and switching to LED lighting at our global plants. As part of these efforts, our newly established plant in India is able to recycle in-house all wastewater from production











February

August

September

October

November

December

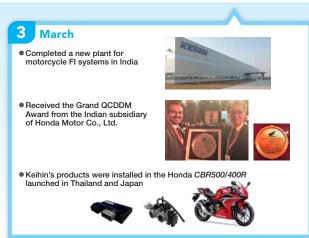
January

March









activities.

We also made improvements to our working environment to enhance employee motivation and create a dynamic company that is comfortable to work at. Such improvements included large-scale renovations of our cafeterias. Furthermore, we strengthened our health-management initiatives by expanding measures to get employees walking, and by holding health seminars on the prevention of lifestyle diseases. These initiatives reflect our belief that our employees' "healthy minds and bodies" lead to corporate growth.

As a result, we were recognized as one of the Health and Productivity Management Outstanding Organizations (White 500), which is jointly implemented

by the Japanese Ministry of Economy, Trade and Industry and Nippon Kenko Kaigi, for the second year in a row, validating our efforts.

#### **◆ FY2019 performance**

Revenue for fiscal 2019 has decreased by ¥2,275 million year on year to ¥349,220 million. In the motorcycle and power product business, revenue has increased by ¥4,230 million year on year to ¥100,334 million, and in the automotive product business, revenue has decreased by ¥6,505 million year on year to ¥248,885 million. In profits, despite the rationalization effect, operating profit has decreased by ¥2,054 million to ¥26,259 million due to increases in R&D expenses, etc. Profit

attributable to owners of the parent has decreased by ¥2,117 million to ¥15,706 million.

#### ◆ Dividend increased by ¥2 to ¥45; dividend payout ratio, 21.2%

We regard the return of profits to our shareholders as one of the most important management issues. With regard to dividends, our policy is to pay dividends from a long-term perspective, taking into account consolidated business results, taking into consideration the future business development and other factors. The interim dividend for fiscal 2019 was ¥22 per share, an increase of ¥1 per share, and the year-end dividend will be ¥23 per share, an increase of ¥1 per share. Annual dividend

is projected to be ¥45 including the interim dividend, an increase of ¥2 per share from the previous year.

With regard to the annual dividend for fiscal 2020, the interim dividend will be ¥23 per share, an increase of ¥1 per share, and the year-end dividend will be ¥23 per share. Annual dividend is projected to be ¥46 including the interim dividend, an increase of ¥1 per share from fiscal 2019.



We would like to introduce our initiatives aimed at realizing the Global Policy of our Thirteenth Medium-Term Business Plan — "Build a strong company with healthy growth and a good company we can be proud of."

#### Initiatives for Preparation for the FI System in India

#### Building a supply structure for FI systems

In India, we completed our fifth new plant dedicated to the production of an FI system that significantly reduces emissions of the hazardous substances contained in exhaust gas, in order to contribute to the improvement of the country's serious air pollution problem.

We promoted preparations for the final mass production of four FI system products, on a scale of roughly 10 million units at our five plants in India. Preparations included the expansion of buildings and installation of new production facilities at our four existing plants.

In addition, in order to facilitate the rollout of our Company's first large-scale production in India, local production staff studied Japanese manufacturing (monozukuri) at our Miyagi Plant, which is our mother plant.



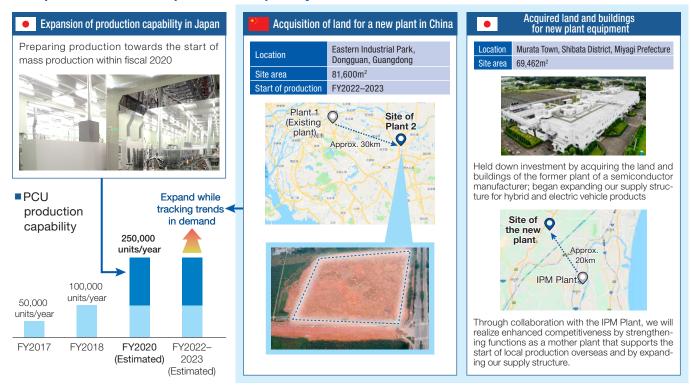
KPL : Keihin India Manufacturing Pvt. Ltd.

KFI : Keihin FIF Pvt. Ltd.

#### **Initiatives Aimed at the Increased Electrification of Automobiles**

We prepared to expand our production capacity of power control units (PCUs) for hybrid and electric vehicles in Japan from 100,000 to 250,000 units, in order to contribute to reduced CO<sub>2</sub> emissions and greatly improved fuel efficiency. In addition, in order to meet growing global demand, we acquired land in China for a new plant to start local production, while in Japan we acquired land and buildings for new plant facilities in the town of Murata, in Miyagi Prefecture.

#### Expansion of our PCU production capability



#### **Efforts to Expand New Customers**

We are advancing initiatives to expand new customers, in order to achieve our 2030 vision. We have developed and proposed products for next-generation hybrid and electric vehicles, as well as competitive gasoline engine products that meet customer needs. As a result, we have received 35 inquiries from 18 global customers in Japan, Europe, North America, China, etc., among which one order has been confirmed for Toyota gasoline engine products in Thailand, while four have progressed to a situation very close to receiving orders.

#### ■ Proposed products

Technologically competitive products for hybrid and electric vehicles

Gasoline engine

products matched

to customer needs



Lowest price

iniector

Lowest price

throttle body





Lightest

intake manifold



35 inquiries from 18 global customers in Japan, Europe, North America, China, etc.

State of Progress: Confirmed an order for Toyota gasoline engine products in Thailand, while four have progressed to a situation very close to receiving orders



#### **Major Products and Sales**

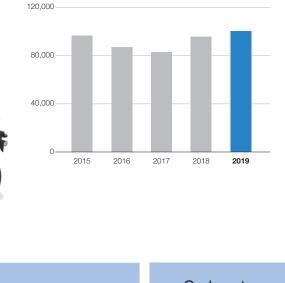
Motorcycle and Power Products Revenue: ¥100,334 million (up 4.4%)

Revenue from motorcycle and power products increased by 4.4% year on year to ¥100,334 million, due to an increase in sales and despite revenues taking a hit from foreign currency translations, mainly in Asia and China.

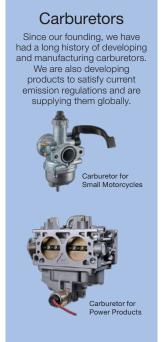
#### Revenue











(Millions of yen)

#### **Technology Development Topics**

### Motorcycle Products Realizing Small, Lightweight Systems: Palm-Sized Compactness, 51g in Weight

Transfer mold ECUs keep the engine in an optimum operating condition, by detecting environmental conditions and issuing commands to various devices, including the air and fuel injection volumes, as well as the ignition timing.

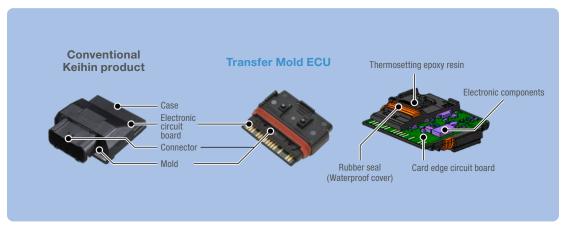
Keihin has achieved palm-sized miniaturization by using a card edge circuit board with connector joint functionality, using a new packaging technology that eliminates the need for a case and potting resin by means of transfer molding.



Transfer Mold ECU

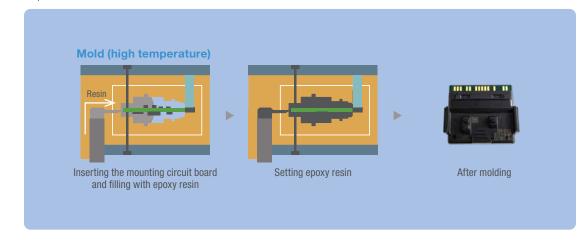
#### Use of a card edge circuit board and transfer molding

In contrast with conventional ECUs, where the connectors are soldered to the circuit board, the transfer mold ECU uses a card edge circuit board that integrates the connectors and circuit board into a single unit. The card edge circuit board is sealed with a direct thermosetting epoxy resin, eliminating the need for a conventional case or potting resin, and making the unit smaller and more lightweight.



#### Establishing a new manufacturing method using original development and production techniques

Achieving transfer molding requires optimum design, circuit board manufacturing and resin molding technology. Consequently, the development and production engineering departments worked as a team to establish this new manufacturing method. We achieve transfer molding with optimized molding resin and specialized molds that do not adversely impact the circuit board or the electronic components.



10 Annual Report 2019 Annual Report 2019 11



#### **Major Products and Sales**

**Automotive Products** Revenue: ¥248,885 million (down 2.5%)

**Motorcycle and Power Products** 

**Automotive Products** 

Revenue from automotive products decreased by 2.5% year on year to ¥248,885 million, due to the impact of foreign currency translation, in addition to lower sales as a result of a deterioration of the model mix, mainly in the Americas.

# Revenue 280,000 210.000 140,000 70,000 2016

#### Electrification System for Hybrid and Electric Vehicles

We are blazing a trail for the future of mobility by meeting the increased global need for car electrification, with a product lineup that includes PCUs boasting world-class output density and battery management systems.







#### **Engine Management** Systems for Natural Gas Vehicles Keihin CNG products, including 2nd ECU

and injectors, can be installed in a wide range of models and engines, in both small and large automobiles.



2017

2018



(Millions of yen)





2nd ECU

#### **Products for Fuel Cell Vehicles**

We are applying technologies cultivated through a development of various products for energy control, to contribute to the development of next-generation mobility through a diverse lineup of products, including the world's first high-pressure hydrogen supply valve eeting international standards













#### We contribute to a comfortable vehicle interior and improved car fuel efficiency, through products such as compact, high-performance automotive air conditioning units and condensers with high heat exchange efficiency.

Air-Conditioning System

#### **Technology Development Topics**

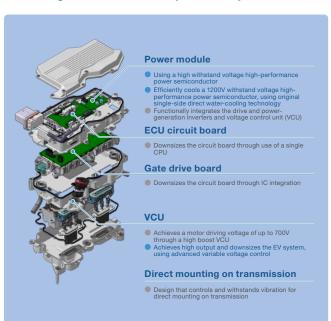
## Automotive Products Saving Space in Hybrid and Electric Vehicles: Power Control Unit

The PCU controls a motor for power generation and drive at start up, acceleration and deceleration of hybrid and electric vehicles. It has functions such as motor drive control, regenerative control and power generation control.

Keihin's PCUs achieve a world-class output density of 43.6kVA/L, contributing to space saving for hybrid and electric vehicles.

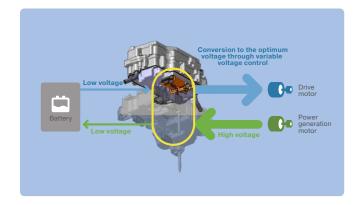


#### Achieving a world-class output density of 43.6kVA/L



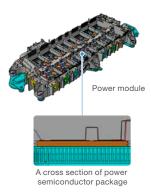
#### Achieves high output and downsizes the EV system, using advanced variable voltage control by means of a VCU

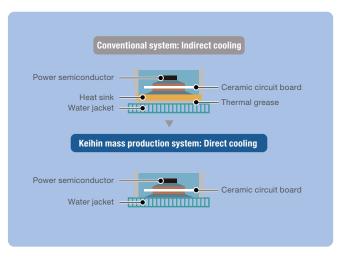
The advanced variable voltage control of the VCU, which outputs voltage variably from the battery, achieves high EV system efficiency in all motor ranges, from low to high output, thus making it possible to downsize the battery and motor, while maintaining high output.



#### Efficiently cools a 1200V withstand voltage high-performance power semiconductor, using original single-side direct water-cooling technology

We directly joined the high withstand voltage high-performance power semiconductor and ceramic circuit boards that are mounted on the power module with a water jacket that circulates cooling water. Conventionally, indirect cooling technology was used, in which a heat sink was placed between the power semiconductor and heat-dissipating water jacket, with contact via thermal grease. However, through the evolution of our design and production engineering, we have achieved a direct cooling system that does not employ a heat sink or thermal grease. This reduces the number of components, thus realizing a reduction in system size.



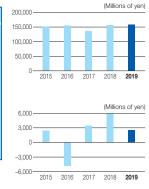


12 Annual Report 2019 Annual Report 2019 13









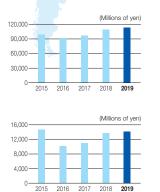
#### <Revenue>

Revenue increased due to an increase in sales of motorcycle and power products for India and Thailand, although there were decreased sales of automotive products for Americas and China, and air conditioning products in Europe, as well as a decline in revenue caused by the unfavorable foreign exchange rate.

#### <Operating Profit>

Operating profit decreased due to increased R&D expenses, etc.





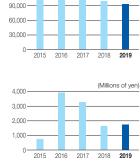
#### <Revenue>

Revenue increased due to increased sales of motorcycle, power product and automotive products, despite the impact of decreased revenue due to the unfavorable foreign exchange rate.

#### <Operating Profit>

Operating profit increased due to increased revenue and streamlining effects, although there was an impact from foreign exchange due to the weak currencies of emerging countries and increased costs in association with the launch of the motorcycle FI system in India.





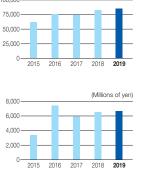
#### <Revenue>

Revenue declined due to the unfavorable foreign exchange rate and to decreased sales of automotive products in North America, despite increased sales of motorcycle and power products in South America.

#### <Operating Profit>

Operating profit increased due to the reversal of impairment costs incurred in the previous term and productivity improvement in Central America, despite the impact of decreased revenue.





#### <Revenue>

Revenue increased due to increased sales of motorcycle, power product and automotive products, despite the impact of decreased revenue due to the unfavorable foreign exchange rate.

#### <Operating Profit>

Operating profit increased due to increased revenue effect, although there was an impact due to the weak currencies of emerging countries.

<sup>\*</sup>Revenue includes amounts for internal revenue between segments.

<sup>\*</sup>Starting from fiscal 2017, two of the five subsidiaries of the Keihin Thermal Technology group that had heretofore been included in the "Japan" segment, specifically the subsidiaries in North America and Thailand, are included in the "Americas" and "Asia" segments, respectively.



#### ◆ R&D Expenses

The Group's basic policy on R&D is to pursue the development of integrated systems and products backed by sophisticated technology. Toward this end, the Group assumes a front-loading approach to R&D that anticipates customer trends.

R&D activities hinge on the Company's development departments. These departments focus on leading-edge environmental technologies that draw on the synergy between the motorcycle and power product business and the automotive product business and also focus on technology that underpins the development of reasonably priced products. In addition, the development departments strive to expand the menu of marketable integrated systems and products.

Furthermore, the Group is strengthening its global development system and focusing on local procurement activities in response to the increasingly diverse needs of customers overseas.

In conjunction with the application of the International Financial Reporting Standards (IFRS), the Group has capitalized certain expenses associated with R&D activi-

ties and recorded these expenses under intangible assets. Total R&D expenses, including development expenses (¥2,830 million) recorded under intangible assets, amounted to ¥24,658 million.

#### **◆ Capital Expenditures**

In fiscal 2019, capital expenditures (for property, plant and equipment and intangible assets, excluding development expenses recorded in intangible assets) came to ¥29,746 million, which consists of ¥23,572 million for investments in production facilities, ¥1,208 million for R&D expenses and ¥4,967 million for other investments. A look at investments in production facilities by geographical region shows that ¥7,958 million was allocated to operations in Japan, ¥1,817 million to the Americas, ¥12,857 million to Asia and ¥940 million to China.

There is no sale, removal or loss of property, plant and equipment that significantly affects production capacity.

#### Cash Flows

Consolidated cash and cash equivalents (hereinafter referred to as "Net cash") on March 31, 2019, increased by ¥10,133 million from March 31, 2018, to ¥61,047 million.

cash flow activity, when compared with the previous fiscal year, are as follows:

(Cash flows from operating activities)

The reasons for the increases or decreases for each

Net cash provided by operating activities in fiscal 2019 were ¥31,480 million (down ¥5,572 million compared to the previous year) due to profit before tax, depreciation and amortization expenses, etc. despite increases in income taxes paid and inventories.

(Cash flows from investing activities)

Net cash used in investing activities in fiscal 2019 were ¥32,375 million (up ¥13,416 million compared to the previous year) due to the purchase of property, plant and equipment and intangible assets.

(Cash flows from financing activities)

Net cash provided by financing activities in fiscal 2019 were ¥9,521 million (up ¥16,577 million compared to the previous year) due to proceeds from loans, etc. despite payments of cash dividends, etc.

#### **♦** Financial Position

Total assets on March 31, 2019, were ¥315,189 million, an increase of ¥31,477 million from March 31, 2018.

The main factors for each item are as follows:

#### (Current assets)

Current assets were ¥174,687 million, an increase of ¥12,890 million. This is mainly due to the increase in cash and cash equivalents and inventories.

(Non-current assets)

Non-current assets were ¥140,502 million, an increase of ¥18,588 million. This is mainly due to the increase in property, plant and equipment.

#### (Current liabilities)

Current liabilities were ¥67,580 million, an increase of ¥1,391 million. This is mainly due to an increase in trade and other current payables, despite a decrease in provisions and other current financial liabilities.

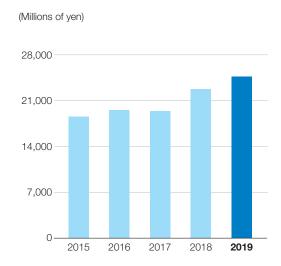
(Non-current liabilities)

Non-current liabilities were ¥24,421 million, an increase of ¥15,102 million. This is mainly due to an increase in long-term loans.

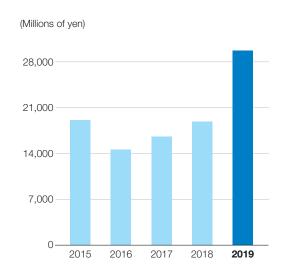
#### (Equity)

Equity was ¥223,187 million, an increase of ¥14,984 million. This is mainly due to an increase in retained earnings.

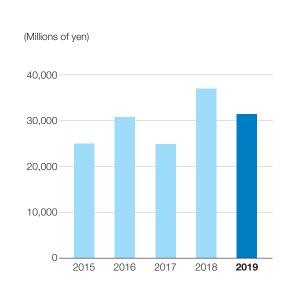
#### **R&D** expenses



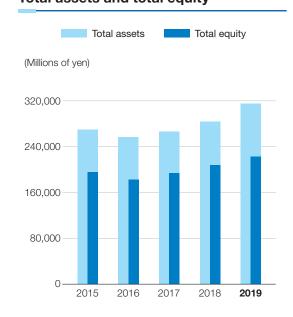
#### **Capital expenditures**



#### Cash provided by operating activities



#### Total assets and total equity





We consider "the environment, security and the personnel who support these CSR fields" to be material (critical themes) in our corporate development and societal contributions, and we engage in activities that resonate with and earn the trust of society.

#### Environment

#### ◆ Initiatives toward reducing our environmental impact

We are taking global initiatives to reduce our environmental impact in various business activities.







Improvement of compressor room air intake (Thailand)



Improvement of controls over the number of compressors



Shift to LED lighting (Czech Republic)

#### **Recognition for** our environmental activities

22nd Environmental Management Survey conducted by Nikkei Inc.

Manufacturing industry 20th (out of 360 companies)

4th (out of 32 companies)

Automobiles and automotive parts

#### **Environmental awards**

Our "Environmental Report 2018" received the Excellence Award for Environmental Reporting at the 22nd Environmental Communication Awards, sponsored by the Ministry of the Environment, and others



#### **♦** Social contribution activities

Our affiliates, both in Japan and overseas are also proactively engaged in environmental protection activities, with the aim of living in harmony with the local region of each base.



#### Safety

We are continuously making efforts in product design to ensure safe performance and quality assurance, in order to realize a safe mobility society. In addition, we hold Parent-Child Traffic Safety Workshops each year in Japan, as an initiative to protect children from accidents.





Classroom lectures for children

Experiencing blind spots

Demonstration of being trapped by a turning vehicle

**Comments from** the participants My children and I are grateful that we were able to learn a lot together.

Being able to learn through sight and sound, rather than schools and books was a valuable experience. Although we already had knowledge of these issues, experiencing them visually had a much greater impact.

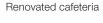
I hope this workshop is held every year. I hope it continues, because it is a good program.

The workshop gave me the opportunity to talk about traffic safety with my child at home.

#### Humanity

Keihin will continue to develop personnel, in order to share joy with our stakeholders. Starting with Japan, we are promoting initiatives for health and productivity management, to create a vibrant and comfortable work environment for our employees.







Held a health seminar on lifestyle disease prevention





Annual Report 2019 19 18 Annual Report 2019



In the business environment surrounding the Group, a tightening of environmental regulations is expected globally, for both motorcycles and automobiles. With regard to motorcycles in particular, we expect the conversion to fuel injection (FI) to expand in India starting in 2020, and initiatives toward electrification to grow in the future, especially in Japan and Asia. With regard to automobiles, we expect initiatives toward electrification to accelerate further, especially in developed economies, and sales of hybrid and electric vehicles to expand rapidly, particularly in China.

Under these circumstances, the Group tackled the following challenges with the aim of achieving its Global Policy—"Build a strong company with healthy growth and a good company we can be proud of"—in the final year of the Thirteenth Medium-Term Business Plan.

#### 1. Respond to the motorcycle environment

India is beginning to adopt FI technology, following Thailand, Indonesia and China. The employees of our five plants in India, including our newly completed plant, together with our suppliers will work to domestically produce roughly 10 million units apiece of our four FI system products. We will carry out this initiative successfully, in order to lay the foundation for our motorcycle and power products business.

#### 2. Respond to the electrification of automobiles

We will begin production of next-generation PCUs in Japan, in order to respond to rapid growth in the sales of electric and hybrid vehicles. We will also advance preparations to begin local production in China, which will be one of the first countries to experience a growth in automobile electrification. Moving forward, we will advance preparations for the

global growth of electric and hybrid automobiles, by focusing our management resources on both development and production.

#### 3. Strengthen our business foundation

We will make our products more cost competitive by streamlining processes and automating equipment at our production sites, both in Japan and internationally. We will also strengthen our research and development, in order to create products for next-generation hybrid and electric vehicles, and realize competitive products for gasoline engines that meet customer needs. Furthermore, with the aim of reaching an increasing number of new customers, we will aim for continuous growth, through proposal and support activities carried out via the united efforts of our globally deployed sales and development teams.

#### 4. Initiatives to reduce environmental impact

We will work to evolve into a company that gains the empathy and trust of our stakeholders, by promoting the development of products that improve personal mobility in an environmentally friendly way, and by strengthening initiatives to reduce the environmental impact of our business operations, including production, procurement and logistics.

Through these initiatives, we will work to increase our value as a company by realizing our corporate principle, which states that "Keihin will contribute to the future of mankind by the continuous creation of new value."

# Build a strong company with healthy growth and a good company we can be proud of Provide eco-friendly solutions for the green technology era Greatly expand our customer base Enhance the attraction toward the Keihin brand

#### 1. Changes in the market environment

The Keihin Group conducts business on a global scale. Economic downturns in the markets where the Group maintains a presence could dampen demand for motorcycle and power products as well as automotive products, which could in turn limit sales and erode the Group's business results.

#### 2. Exchange rate fluctuations

The Keihin Group pursues business activities on a global scale. Consequently, exchange rate fluctuations could influence the financial standing of the Group, its business results and its competitive edge.

#### 3. Quality

The Keihin Group endeavors to maintain a worldwide product assurance system and will meticulously strive to sustain and further improve the quality of its products. However, the appearance of unforeseen malfunctions could reflect badly on the Company and thus impair business results.

# 4. Motorcycle and automotive industry environment and other rules

The motorcycle and automotive industries are governed by an extensive assortment of rules pertaining to fuel, noise, safety, exhaust emissions and toxic substances, as well as levels of pollution from manufacturing plants. Existing rules may be amended and, more often than not, the amended rules are more stringent. The costs to comply with those regulations could have a restrictive impact, limiting the scope of the Group's business activities.

#### 5. Protecting intellectual property

Over many years, Keihin has accumulated patents and trademarks for the products manufactured by Group companies or has acquired associated rights. These patents and trademarks have played a vital part in the growth of the Company and the Group to date, and the importance of these assets will not change. However, infringement—that is, illegal use—of the Company's intellectual assets could have a negative effect on the Group's business activities.

#### 6. High reliance on the Honda Group

In fiscal 2019, ended March 31, 2019, transactions with the Honda Group represented roughly 85% of Keihin's consolidated revenue. In the future, if the business strategies of the Honda Group change, or if for some reason the business status that the Keihin Group currently enjoys with the Honda Group changes, the business activities, business results and financial standing of the Keihin Group might be considerably affected.

#### 7. Impact of changing raw material prices

Most of the costs incurred in manufacturing the products of the Keihin Group are raw material costs. Changes in the prices of the raw materials that the Group uses could have a detrimental impact on the Group's business results.

#### 8. Procurement of raw materials and components

Members of the Keihin Group purchase raw materials and components from many reliable external providers selected on the basis of such factors as cost, quality and technology. The Group relies more heavily on some of these providers than on others. If it becomes impossible to secure a continu-

ously stable supply of essential raw materials and components due to an unforeseen accident or some other event, the business results of the Group could be adversely affected.

# 9. Disruptive events, including disasters, disease, war, terror attacks, strikes and major accidents

The Keihin Group conducts business on a global scale. Unforeseen events, such as natural disasters, the outbreak of disease, the eruption of war, acts of terrorism, labor strikes and major accidents, such as fires, explosions and nuclear crises, could cause physical damage and human casualties and leave infrastructures temporarily or permanently unusable, which could then delay or completely prevent procurement of raw materials and components, impede production, the sale of products and logistics, and interrupt services. The Group has developed and operates a business continuity plan (BCP) to deal with these risks, however, such delays to, or suspension of, operations, especially if they prove to be lengthy, could adversely affect the Group's business activities, financial standing and business results.

#### 10. Lawsuits and legal proceedings

The Keihin Group conducts business on a global scale and could be subject to lawsuits, investigations under the relevant laws and regulations enforced by the jurisdictions in which the Group operates, as well as other legal proceedings. In such cases, an unfavorable judgment could adversely affect the Group's business activities, financial standing and business results.

#### 11. Information leaks

The Keihin Group conducts business on a global scale and possesses confidential information with regard to sales and technology, including information from customers as well as the Group's own proprietary know-how. The Group treats such information with the utmost care and attention to prevent accidental or malicious leakage through illegal access, manipulation, destruction, or other means, by establishing a control system and regulations. If an unexpected event occurs, however, resulting in a leak, etc., the Group may be exposed to such liability as compensation for damages and/or losses, which could adversely affect the Group's business activities, financial standing and business results.

#### 12. Global business activities

In its production and sales activities, the Group conducts business in a wide range of markets overseas. Engaging in business activities overseas entails the risks stated below. The occurrence of any of these events could adversely affect the Group's business activities, financial standing and business results:

- Unforeseen changes in laws or regulations or disadvantageous changes in tax systems
- Occurrence of detrimental political or economic factors
- Labor shortages or deterioration of retention rate
- Negative impact on business activities caused by condition of infrastructure development



#### **♦** Basic concept on corporate governance

Based on the fundamental beliefs of the Keihin Philosophy, Keihin aims to realize its corporate principle, "Keihin will contribute to the future of mankind by the continuous creation of new value," through the sharing of joy with society, customers, suppliers, shareholders and ourselves.

For us to continue being a company that can earn the understanding and trust of our stakeholders, as well as to achieve sustainable growth and raise corporate value over the medium to long term, we believe that making efforts to enhance corporate governance is one of our top management priorities.

#### <Basic policy>

The Company's initiative, based on our basic approach, is as

The Board of Directors consists of internal directors with abundant experience in the automotive and motorcycle industry, as well as independent directors with a wealth of experience and high-level insight, who provide a neutral and objective perspective. The Board of Directors makes important decisions regarding management policies and other management matters, maintains and enhances our internal control systems, and supervises the executive team and directors.

The Company also has an Audit & Supervisory Board, which includes independent audit & supervisory board members. Audit & supervisory board members possess a wealth of experience and high-level insight, and their broad and professional perspectives are useful in supervising and auditing the execution of business activities and directors' responsibilities in an independent and impartial way.

In addition, a separation of supervisory and execution roles has been enabled through the introduction of a corporate officer structure. Through this system, we build and work on a sound, transparent and effective corporate governance structure, to serve our shareholders by achieving sustainable growth and improving our corporate value from a medium- to long-term perspective, including swift and efficient decision-makina.

In addition, in order to ensure an appropriate understanding of the Company, we endeavor to disclose a wide range of information including management information, as well as non-financial information such as CSR to our shareholders, investors and other stakeholders in a swift, accurate and fair manner. We also endeavor to build a structure for constructive dialog with shareholders and investors, and an appropriate environment for the equality of shareholders and the exercise of rights

Based on this policy, we have established our Declaration of Conduct, which specifies our code of conduct for matters such as compliance, environmental conservation and communication with society. This declaration is shared by everyone within the Group and in our offices around the world, and we continuously strive to elicit a deeper sense of trust from our shareholders and other stakeholders.

Please view our Declaration of Conduct on the Company's web-

https://www.keihin-corp.co.jp/english/company/declaration.html

#### **♦** Corporate governance structure

#### 1. Overview of the corporate governance structure <Board of Directors>

The Board of Directors, comprising 11 directors including two independent directors, is tasked with decision-making on legal

requirements and important business matters, and supervising the execution of business. In addition, introducing a corporate officer structure enables a separation of supervisory and execution roles, thereby giving a greater degree of flexibility to the Board of Directors.

#### <Audit & Supervisory Board>

The Audit & Supervisory Board comprises three audit & supervisory board members including two independent audit & supervisory board members. Each audit & supervisory board member is assigned to examine the performance of directors in executing business operations by attending Board of Directors' meetings and providing comments, investigating the status of operations and assets in accordance with corporate audit policies and methods, and allocating duties specified by the Audit & Supervisory Board.

#### <Appointment of candidate for director and audit &</p> supervisory board member>

A candidate for director is decided by a resolution of the Board of Directors, while taking into account the opinions of independent directors. A candidate for audit & supervisory board member is elected by consent from among the Audit & Supervisory Board, followed by a resolution of the Board of Directors.

#### <Business execution structure>

Keihin established a corporate officer structure as a means to reinforce its director system, in order to expand business globally and address changes in the operating environment, thereby allowing the Board of Directors to concentrate on decision-making and supervising operations, and giving it a greater degree of flexibility. Underpinned by the Keihin Philosophy, the Company's organization is structured with a headquarters established for each region, business and function, and subsidiaries placed under the umbrella of their respective headquarters. Under this framework, directors and operating officers (collectively, "assigned directors") are appointed to key posts in key businesses and operational headquarters and divisions. The Company also maintains highly effective and efficient corporate structures, where business activities are capably and appropriately executed, including the implementation of the Medium-Term Business Plan and the Annual Business Plan. Among these structures is the Management Council, a body that discusses important management topics within the scope of authority delegated by the Board of Directors, as well as providing opportunities for issues to be explored in a discussion setting, attended by assigned directors.

#### 2. Status of development and operation of internal control systems

#### (1) Status of development of internal control systems

Having established the basic policy for the following items, the Company is working on developing internal control systems.

(a). Structure to ensure that directors and associates perform their functions and duties in compliance with laws and requlations and the Company's Articles of Incorporation Having established Compliance Rules, the Company appoints a director or operating officer (hereinafter referred to as a "director") to the post of compliance officer, who plays a leading role in promoting the Group's compliance activities. With respect to corporate ethics, the Company established the Corporate Ethics Improvement and Comments Desk, which functions as an access point for suggestions and notifications on issues from in-house sources and suppliers. The Company also reinforced its compliance structure, including the management of risks attributable to compliance issues, by taking measures such as integrating legal and control functions, and strengthening the business base through the Global Liaison Committee on Legal Affairs.

- (b). Structure concerning storage and management of information on the execution of directors' duties The Company stores and manages documents that contain information concerning the execution of directors' duties, such as meeting minutes of the Board of Directors, materials and meeting minutes of the Management Council and approval documents, in accordance with the Document Management Rules.
- (c). Rules concerning risk management for losses and other

Having established Risk Management Rules, the Company appoints a director to the post of risk management officer, who plays a leading role in promoting the Group's risk management initiatives. The Company establishes preventive measures for every risk-associated item through the installation of a unit dedicated to supervising risk control for the entire Group and the Liaison Committee on Group Risk, while strengthening the risk control structure, including measures to improve crisis management, to respond promptly to major disasters.

(d). Structure to ensure efficient execution of directors' functions and duties

Keihin established a corporate officer structure as a means to reinforce its director system, in order to expand business globally and address changes in the operating environment, thereby allowing the Board of Directors to concentrate on decision-making and supervising operations, and giving it a greater degree of flexibility. Underpinned by the Keihin Philosophy, the Company's organization is structured with a headquarters established for each region, business and function, and subsidiaries placed under the umbrella of their respective headquarters. Under this framework, directors and operating officers (collectively, "assigned directors") are appointed to key posts in key businesses and operational headquarters and divisions. The Company also maintains highly effective and efficient corporate structures, where business activities are capably and appropriately executed, including the implementation of the Medium-Term Business Plan and the Annual Business Plan. Among these structures is the Management Council, a body that discusses important management topics within the scope of authority delegated by the Board of Directors, as well as providing opportunities for issues to be explored in a discussion setting, attended by assigned directors.

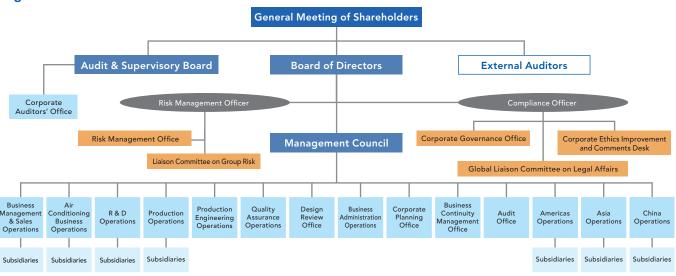
(e). Structure to ensure appropriate operations at corporate groups comprising the Company and its subsidiaries (including a framework for subsidiaries' reporting to the Company on the performance of duties by directors at subsidiaries)

Having established the Declaration of Conduct as the Group's universal Standards of Conduct, the Group is stepping up initiatives and activities for compliance and risk management by verifying their status based on checklists developed for each organization and subsidiary, and reporting the results to the Company's Board of Directors. In addition, the Company's Audit Office, an independent audit body, verifies the execution of operations through an internal audit. In principle, the Company appoints directors and associates to posts at its subsidiaries as directors, while requiring subsidiaries to obtain the Company's prior approval or deliver a subsequent report to the Company with regard to important matters.

Matters concerning associates in the case where audit & supervisory board members request staff to assist them in their duties and matters to ensure the independence of such associates from directors and the effectiveness of directions given to such associates

The Company has established a Corporate Auditors' Office to assist audit & supervisory board members in their duties and assigns full-time associates therein. Such associates work under the direction of audit & supervisory board members, with the transfer, evaluation, disciplining, etc., of

#### **Organizational Structure**





- associates being carried out once audit & supervisory board members' approval has been obtained.
- (g). Structure for directors and associates, etc., to report to audit & supervisory board members, structure concerning other reporting to audit & supervisory board members and structure to ensure that the person who has made a report to audit & supervisory board members does not receive disadvantageous treatment due to such reporting The Company has formulated Standards for Reporting to Audit & Supervisory Board Members, based on which directors and associates (including those who received reports from them) of the Group report to the audit & supervisory board members of the Company on matters that may have a material impact on the Group and on the development and the status of operation of internal control systems such as compliance and risk management. In addition, the Company prohibits disadvantageous treatment of those who have reported to audit & supervisory board members due to such reporting.
- (h). Structure to ensure the execution of effective audits by audit & supervisory board members The Company ensures a corporate environment that enables audit & supervisory board members to execute their functions and duties effectively, such as working jointly with the Internal Audit Office, exchanging opinions with

the representative director, attending major meetings and

Matters concerning policies on procedures for the prepayment or reimbursement of expenses incurred in the execution of duties by audit & supervisory board members and other handling of expenses or liabilities incurred in the execution of duties by audit & supervisory board members When the audit & supervisory board member requests the Company to prepay, etc., expenses concerning the execution of his/her duties, such expenses or liabilities are handled promptly unless such expenses or liabilities in respect of said request have been proven to be unneces-

#### (2) Status of operation of internal control systems

examining meeting minutes.

board members.

The status of our operations, based on the development of internal control systems for the current fiscal year, is as follows.

sary in the execution of duties by the audit & supervisory

Based on our Declaration of Conduct, which is shared by the Group in order to ensure the appropriateness of business operations, the Company worked on developing a variety of regulations regarding decision-making and business execution, and engaged in proper operations.

With regard to compliance and risk management, the Company appointed directors in charge of promoting initiatives. In addition to the development of various measures, including holding the Global Liaison Committee on Legal Affairs and the Liaison Committee on Group Risk, the Company conducted periodic self-verification based on checklists, and worked on both prevention and strengthening based on the

With regard to the Group's business execution, under a highly effective and efficient corporate structure with a headquarters established for each region, business and function, the Company deliberated and reported on matters at the Board of Directors and the Management Council, according to degree of importance, along with monitoring through audits

performed by the audit & supervisory board members and the Internal Audit Office.

With regard to the structure for audits by audit & supervisory board members, the Company established a Corporate Auditors' Office, which is independent from the business execution structure, and improved the environment for providing information.

Through these efforts, the Company has developed and operated structures to ensure the appropriate execution of the duties of the Group.

#### Independent directors and independent audit & supervisory board members

Keihin has two independent directors and two independent audit & supervisory board members, and there are no conflicts of interest between the Company and these individuals. The independent directors are Kohtaro Yamamoto and Chiaki Tsuji, and the independent audit & supervisory board members are Takayoshi Uchida and Yuichiro Mori.

The Company's independent directors have the functions and duties of executing management decisions and supervision from neutral and objective viewpoints based on a wealth of experience and high-level insights, while the independent audit & supervisory board members, who are positioned independently, are assigned the functions and responsibilities of performing audits based on their extensive experience and excellent judgment from both broad-ranging and specialized viewpoints in a neutral and objective manner.

The Company requires its independent directors and independent audit & supervisory board members to meet the independence standards set forth by the Tokyo Stock Exchange and notifies the Tokyo Stock Exchange pursuant to said standards.

#### <Independent Directors>

- Kohtaro Yamamoto has experience and specialized knowledge in corporate legal affairs, through his career as a lawyer both in Japan and overseas, and has served as an outside officer of another company. The Company has judged him to be capable of appropriately performing the duties of an independent director of the Company, by executing management decisions and supervision from a neutral and objective viewpoint, based on his wealth of experience and insight. Accordingly, he was appointed as an independent director of the Company.
- Chiaki Tsuji has specialized knowledge as a lawyer both in Japan and overseas, and has served as an outside officer of another company. The Company has judged her to be capable of appropriately performing the duties of an independent director of the Company, by executing management decisions and supervision from a neutral and objective viewpoint, based on her wealth of experience and insight. Accordingly, she was appointed as an independent director of the Company.

#### <Independent Audit & Supervisory Board Members>

 Takavoshi Uchida has had a career in the automotive industry both inside and outside Japan with extensive experience in and knowledge of accounting and related functions, and experience as a director of another company. The Company believed that Mr. Uchida is capable of appropriately performing the functions and duties of an independent audit & supervisory board member of the Company from neutral and objective viewpoints based on his wealth of experience and judgment. Accordingly, he was appointed as an independent

- audit & supervisory board member of the Company. Mr. Uchida formerly worked at Honda Motor Co., Ltd. before he assumed his post as an independent audit & supervisory board member of the Company in 2017. Honda Motor is a major shareholder of the Company, and the Company's business transactions with Honda Motor and its related companies (hereinafter referred to as "the Honda Group") amounted to roughly 85% of revenue on a consolidated basis in fiscal 2019. Thus, the Company has maintained a long-standing and close relationship with the Honda Group.
- Yuichiro Mori possesses considerable insights in specialized fields as a lawver in both Japan and overseas and from a career as an outside officer at other companies. The Company has assessed that Mr. Mori is capable of appropriately performing the functions and duties of an independent audit & supervisory board member of the Company from neutral and objective viewpoints based on his wealth of experience and judgment. Accordingly, he was appointed as an independent audit & supervisory board member of the Company.

#### Compensation, etc., for directors and audit & supervisory board members

1. Total amount of compensation, etc., by category, total amount by compensation type, and the number of eligible directors and audit & supervisory board members

Category	Number of eligible directors/audit & supervisory board members	Total amount of compensation, etc. (Millions of yen)
Directors (excluding independent directors)	11	288
Audit & supervisory board mer (excluding independent audit & supervisory board members)		23
Independent directors and independent audit & supervisory board members	6	43
Total	18	354

#### Notes:

- 1. Amounts are rounded to the nearest million yen.
- 2. The total amount of compensation, etc., does not include associate salaries paid to directors who concurrently serve as associates.
- 3. The amount of compensation for directors is within the limit of ¥450 million per year (excluding associate salaries) and that for audit & supervisory board members is within the limit of ¥70 million per year, pursuant to the resolution at the general meeting of shareholders (resolution at the 72nd Ordinary General Meeting of Shareholders).
- 4. The number of eligible directors and audit & supervisory board members eligible for some of the total amount of compensation, etc., includes three directors and one audit & supervisory board member who retired as of the close of the 77th Ordinary General Meeting of
- 5. The total amount of compensation, etc., includes base compensation of ¥285 million (¥220 million for directors ¥23 million for audit & supervisory board members, and ¥43 million for independent directors and audit & supervisory board members) paid during the fiscal year under
- 6. The total amount of compensation, etc., includes accrued bonuses for directors of ¥68 million for the fiscal year under review.

2. Details on the policy for determining the amount of compensation, etc., for directors and audit & supervisory board members and the calculation method thereof, and the policy for determining the amount and calculation method

The Company has a policy to set compensation, etc., for directors and audit & supervisory board members at an appropriate level, taking into account the management environment, business performance, assigned roles, achievements, etc.

- The amount of base compensation for directors (excluding independent directors) is determined by the approval of the Board of Directors, taking into account the management environment, business performance, each director's role and achievements, etc.
- The amount of base compensation for independent directors is determined by the approval of the Board of Directors, taking into account the management environment, each independent director's role, etc.
- The amount of base compensation for audit & supervisory board members is determined upon consultation among audit & supervisory board members, taking into account the management environment, each audit & supervisory board member's role, etc.
- The amount of bonuses for directors (excluding independent directors) is determined by the approval of the Board of Directors, taking into account the management environment, business performance in the relevant fiscal year, each director's role and achievements, etc.
- All directors (excluding independent directors) and full-time audit & supervisory board members contribute a certain amount of compensation to the Director and Corporate Auditor Stock Ownership Association and acquire the Company's shares, which they hold during their term of office.

#### Overview of results of the analysis and assessment of the effectiveness of the Board of Directors as a whole

The Company conducts a regular annual analysis and assessment of the effectiveness of the Board of Directors, as a whole. In the current year as well, we conducted a questionnaire of all members of the Board of Directors and Audit & Supervisory Board, and analyzed and assessed the results based on the views of a third-party consultant.

The results confirmed that the Company's Board of Directors is being operated appropriately and its effectiveness is gen-

While views were expressed indicating that the Board's effectiveness had improved compared with the previous fiscal year, valuable views regarding matters such as the strengthening of governance were exchanged and a discussion was held regarding matters such as a recognition of issues requiring ongoing study.

The Company will continue its efforts toward improvement, with the aim of achieving sustainable growth as well as a further improvement of its corporate value, from a medium- to long-term perspective.

# **Executive Structure**

#### Directors



Keiichi Aida



Genichiro Konno



Tomoya Abe



Hirohisa Amano



Managing Officer and
Director
Yusuke Takayama



Tohru Mitsubori



Yasutoshi Ito



Hiroshi Nakatsubo



Shinji Suzuki



Kohtaro Yamamoto



Chiaki Tsuji

#### Audit & Supervisory Board Members



Takayoshi Uchida



Toshihiro Kuroki



Yuichiro Mori

#### Operating Officers

Isamu Takahashi

Raymond Watson

Takahiro Nagaoka

Yasunori Shimada

Seiichi Shindo

Fukutsugi Terashima

Masaaki Takahashi

Hideki Suzuki

Kazumi Araki

Kazuyuki Meguro

(As of June 30, 2019)

# **Financial Section**

Annual Report 2019 27 26 | Annual Report 2019

# Five-Year Summary of Selected Financial Data

For the years ended March 31, 2015, 2016, 2017, 2018 and 2019				(ex	Millions of yen cept per share amounts)	Thousands of U.S. dollars (except per share amounts)
	2015	2016	2017	2018	2019	2019
For the year:						
Revenue	¥ 327,075	¥ 341,576	¥ 325,550	¥ 351,494	¥ 349,220	\$ 3,146,406
Results by geographical region						
Japan	151,172	154,213	136,940	157,160	159,179	1,434,171
Americas	109,680	121,153	108,834	99,143	92,570	834,041
Asia	99,026	91,571	96,882	109,409	113,203	1,019,936
China	61,983	75,862	73,930	82,717	85,622	771,437
Consolidated adjustments	(94,786)	(101,223)	(91,036)	(96,936)	(101,354)	(913,179)
Results by products						
Motorcycle and power products	96,466	86,994	82,869	96,104	100,334	903,993
Automotive products	230,608	254,582	242,681	255,390	248,885	2,242,413
Operating profit	22,747	16,440	22,954	28,313	26,259	236,589
Profit before tax	21,320	15,549	20,729	27,145	24,759	223,073
Profit attributable to owners of the parent	11,051	5,677	11,084	17,824	15,706	141,510
Comprehensive income for the year	29,719	(7,778)	16,238	19,270	19,711	177,589
Research and development expenses	18,606	19,559	19,404	22,771	24,658	222,160
Capital expenditures	18,915	14,593	16,575	18,873	29,746	268,006
At year-end:					-	
Total equity	¥ 195,611	¥ 182,521	¥ 193,883	¥ 208,203	¥ 223,187	\$ 2,010,873
Total assets	274,269	257,065	266,851	283,711	315,189	2,839,792
Basic earnings per share (yen and U.S. dollars)	149.42	76.75	149.86	241.00	212.37	1.91
Cash dividends per share (yen and U.S. dollars)	34.00	36.00	40.00	43.00	45.00	0.41
Equity per share (yen and U.S. dollars)	2,290.18	2,153.82	2,304.26	2,494.80	2,681.96	24.16
Cash flows:						
Cash flows from operating activities	¥ 24,966					\$ 283,630
Cash flows from investing activities	(22,577)	(9,903)	, ,	, ,		(291,692)
Cash flows from financing activities	(5,619)	(9,662)	, ,	,		85,786
Cash and cash equivalents at end of year	29,295	39,515	39,549	50,914	61,047	550,022

Note: U.S. dollar amounts in this annual report are translated from Japanese yen, for convenience only, at the rate of \$110.99 = US\$1.

#### 1 [Consolidated Financial Statements]

#### (1) [Consolidated Statements of Financial Position]

Keihin Corporation and Consolidated Subsidiaries As of March 31, 2018 and 2019

		Millions o	of yen	Thousands of U.S. dollars
	Notes	2018	2019	2019
Assets			_	
Current assets				
Cash and cash equivalents	8, 29	50,914	61,047	550,022
Trade and other current receivables	9, 29	58,647	56,548	509,483
Other current financial assets	10, 29	1,613	1,675	15,093
Inventories	11	48,703	53,558	482,552
Other current assets		1,920	1,858	16,744
Total current assets		161,797	174,687	1,573,894
Non-current assets				
Property, plant and equipment	12,14	97,998	113,288	1,020,70
Intangible assets	13	6,096	7,560	68,118
Trade and other non-current receivables	9, 29	235	245	2,209
Other non-current financial assets	10, 29	5,764	5,056	45,557
Retirement benefit assets	20	2,784	2,768	24,937
Deferred tax assets	15	4,465	4,607	41,507
Other non-current assets		4,572	6,978	62,867
Total non-current assets		121,914	140,502	1,265,898
Total assets	<del></del>	283,711	315,189	2,839,792

		Millions o	Thousands of U.S. dollars	
	Notes	2018	2019	2019
Liabilities and equity				
Liabilities				
Current liabilities				
Trade and other current payables	16, 29	55,077	57,741	520,239
Short-term loans	17, 29, 31	6,786	6,883	62,011
Other current financial liabilities	18, 29	372	114	1,023
Income tax payables	15	1,557	1,361	12,266
Provisions	19	1,422	766	6,899
Other current liabilities		974	716	6,447
Total current liabilities		66,189	67,580	608,886
Non-current liabilities				
Long-term loans	17, 29, 31	_	14,787	133,229
Other non-current financial liabilities	18, 29	1,419	1,555	14,010
Retirement benefit liabilities	20	2,081	2,720	24,510
Provisions	19	203	218	1,960
Deferred tax liabilities	15	4,562	4,275	38,513
Other non-current liabilities		1,054	867	7,811
Total non-current liabilities		9,320	24,421	220,033
Total liabilities		75,509	92,002	828,919
Equity				-
Common stock	21	6,932	6,932	62,459
Capital surplus	21	9,258	9,258	83,417
Retained earnings	21	159,623	172,185	1,551,356
Treasury stock	21	(40)	(40)	(363)
Other components of equity	21	8,738	10,017	90,253
Equity attributable to owners of the parent		184,512	198,353	1,787,121
Non-controlling interests		23,691	24,834	223,752
Total equity	_	208,203	223,187	2,010,873
Total liabilities and equity		283,711	315,189	2,839,792

#### (2) [Consolidated Statements of Income]

Keihin Corporation and Consolidated Subsidiaries For the fiscal years ended March 31, 2018 and 2019

		Millions o	Thousands of U.S. dollars	
	Notes	2018	2019	2019
Revenue	6, 7	351,494	349,220	3,146,406
Cost of sales	26	(291,345)	(292,339)	(2,633,924)
Gross profit	<u> </u>	60,149	56,880	512,482
Selling, general and administrative expenses	22, 26	(31,514)	(30,997)	(279,280)
Other income	23	883	734	6,610
Other expenses	14, 23	(1,205)	(358)	(3,223)
Operating profit	6	28,313	26,259	236,589
Finance income	24	697	924	8,328
Finance costs	24	(1,865)	(2,425)	(21,844)
Profit before tax	_	27,145	24,759	223,073
Income tax expense	15	(6,796)	(6,901)	(62,172)
Profit for the year	<del>-</del>	20,348	17,858	160,900
Profit attributable to:				
Owners of the parent		17,824	15,706	141,510
Non-controlling interests		2,525	2,152	19,390
Profit for the year	<del>-</del>	20,348	17,858	160,900
	_	Yen		U.S. dollars
Earnings per share attributable to owners of the parent:	_			
Basic earnings per share	25	241.00	212.37	1.91

#### (3) [Consolidated Statements of Comprehensive Income]

Keihin Corporation and Consolidated Subsidiaries

For the fiscal years ended March 31, 2018 and 2019

		Millions o	Thousands of U.S. dollars	
	Notes	2018	2019	2019
Profit for the year		20,348	17,858	160,900
Other comprehensive income				
Items that will not be reclassified to profit or loss,				
net of tax:				
Gains (losses) on financial assets measured at fair value through other comprehensive income (loss)	27	291	(568)	(5,116)
Remeasurement of net defined benefit liabilities (assets)	27	137	108	975
Total comprehensive income (loss) that will not be reclassified to profit or loss, net of tax		427	(460)	(4,141)
Items that may be reclassified to profit or loss, net of tax:				
Foreign currency translation adjustments	27	(1,505)	2,312	20,831
Total comprehensive income (loss) that may be reclassified to profit or loss, net of tax		(1,505)	2,312	20,831
Other comprehensive income (loss) for the year	_	(1,078)	1,852	16,689
Total comprehensive income for the year	_	19,270	19,711	177,589
Comprehensive income attributable to:				
Owners of the parent		17,125	17,096	154,031
Non-controlling interests		2,146	2,615	23,558
Comprehensive income for the year		19,270	19,711	177,589

#### (4) [Consolidated Statements of Changes in Equity]

Keihin Corporation and Consolidated Subsidiaries For the fiscal year ended March 31, 2018

	_				Millions of yen				
	-	Equity attributable to owners of the parent							
						Other compor	ents of equity		
	Notes	Common stock	Capital surplus	Retained earnings	Treasury stock	Gains (losses) on financial assets measured at fair value through other comprehensive income	Remeasurement of net defined benefit liabilities (assets)		
As of April 1, 2017		6,932	9,258	144,708	(39)	3,124			
Comprehensive income							_		
Profit for the year		_	_	17,824	_	_	_		
Other comprehensive income (loss)	27	_	_	_	_	291	121		
Total comprehensive income (loss)		_	_	17,824	_	291	121		
Transactions with owners							_		
Dividends paid	28	_	_	(3,032)	_	_	_		
Purchase of treasury stock		_	_	_	(1)	_	_		
Transfer from other components of equity to retained earnings		_	_	124	_	(3)	(121)		
Total transactions with owners		_	_	(2,909)	(1)	(3)	(121)		
As of March 31, 2018	•	6,932	9,258	159,623	(40)	3,412	_		

	_	Millions of yen						
	_	Equity attribut	able to owners or					
		Other componen	ts of equity					
	Notes	Foreign currency translation adjustments	Total	Total equity attributable to owners of the parent	Non-controlling interests	Total equity		
As of April 1, 2017		6,436	9,560	170,420	23,462	193,883		
Comprehensive income						_		
Profit for the year		_	_	17,824	2,525	20,348		
Other comprehensive income (loss)	27	(1,111)	(699)	(699)	(379)	(1,078)		
Total comprehensive income (loss)		(1,111)	(699)	17,125	2,146	19,270		
Transactions with owners								
Dividends paid	28	_	_	(3,032)	(1,917)	(4,949)		
Purchase of treasury stock		_	_	(1)	_	(1)		
Transfer from other components of equity to retained earnings		_	(124)	_	_			
Total transactions with owners		_	(124)	(3,033)	(1,917)	(4,950)		
As of March 31, 2018		5,326	8,738	184,512	23,691	208,203		

#### Keihin Corporation and Consolidated Subsidiaries For the fiscal year ended March 31, 2019

		Millions of yen								
		Equity attributable to owners of the parent								
						Other compor	ents of equity			
	Notes	Common stock	Capital surplus	Retained earnings	Treasury stock	Gains (losses) on financial assets measured at fair value through other comprehensive income	Remeasurement of net defined benefit liabilities (assets)			
As of April 1, 2018		6,932	9,258	159,623	(40)	3,412	_			
Comprehensive income										
Profit for the year		_	_	15,706	_	_	_			
Other comprehensive income (loss)	27	_	_	_	_	(568)	109			
Total comprehensive income (loss)		_	_	15,706	_	(568)	109			
Transactions with owners										
Dividends paid	28	_	_	(3,254)	_	_	_			
Purchase of treasury stock		_	_	_	(1)	_	_			
Transfer from other components of equity to retained earnings		_	_	110	_	(2)	(109)			
Total transactions with owners		_	_	(3,144)	(1)	(2)	(109)			
As of March 31, 2019		6,932	9,258	172,185	(40)	2,843	_			

	-	Millions of yen				
	-	Equity attributable to owners of the parent  Other components of equity				
	Notes	Foreign currency translation adjustments	Total	Total equity attributable to owners of the parent	Non-controlling interests	Total equity
As of April 1, 2018		5,326	8,738	184,512	23,691	208,203
Comprehensive income						
Profit for the year		_	_	15,706	2,152	17,858
Other comprehensive income (loss)	27	1,849	1,390	1,390	463	1,852
Total comprehensive income (loss)		1,849	1,390	17,096	2,615	19,711
Transactions with owners						
Dividends paid	28	_	_	(3,254)	(1,472)	(4,726)
Purchase of treasury stock		_	_	(1)	_	(1)
Transfer from other components of equity to retained earnings		_	(110)	_	_	_
Total transactions with owners		_	(110)	(3,255)	(1,472)	(4,726)
As of March 31, 2019		7,175	10,017	198,353	24,834	223,187

		Thousands of U.S. dollars						
				Equity attribut	table to owners	s of the parent		
						Other components of equity		
	Notes	Common Stock	Capital surplus	Retained earnings	Treasury Stock	Gains (losses) on financial assets measured at fair value through other comprehensive income	Remeasurement of net defined benefit liabilities (assets)	
As of April 1, 2018		62,459	83,417	1,438,173	(356)	30,741	_	
Comprehensive income								
Profit for the year		_	_	141,510	_	_	_	
Other comprehensive income (loss)	27	_	_	_	_	(5,116)	978	
Total comprehensive income (loss)		_	_	141,510	_	(5,116)	978	
Transactions with owners								
Dividends paid	28	_	_	(29,319)	_	_	_	
Purchase of treasury stock		_	_	_	(7)	_	_	
Transfer from other components of equity to retained earnings		_	_	992	_	(14)	(978)	
Total transactions with owners		_	_	(28,328)	(7)	(14)	(978)	
As of March 31, 2019		62,459	83,417	1,551,356	(363)	25,611	_	

	-	Thousands of U.S. dollars Equity attributable to owners of the parent						
	-	Other components of equity						
	Notes	Foreign currency Total translation adjustments		Total equity attributable to owners of the parent	Non-controlling interests	Total equity		
As of April 1, 2018		47,982	78,724	1,662,416	213,452	1,875,868		
Comprehensive income								
Profit for the year		_	_	141,510	19,390	160,900		
Other comprehensive income (loss)	27	16,660	12,521	12,521	4,168	16,689		
Total comprehensive income (loss)		16,660	12,521	154,031	23,558	177,589		
Transactions with owners								
Dividends paid	28	_	_	(29,319)	(13,258)	(42,577)		
Purchase of treasury stock		_	_	(7)	_	(7)		
Transfer from other components of equity to retained earnings		_	(992)	_				
Total transactions with owners		_	(992)	(29,326)	(13,258)	(42,584)		
As of March 31, 2019		64,642	90,253	1,787,121	223,752	2,010,873		

#### (5) [Consolidated Statements of Cash Flows]

Keihin Corporation and Consolidated Subsidiaries

For the fiscal years ended March 31, 2018 and 2019

	Millior		of yen	Thousands of U.S. dollars
	Notes	2018	2019	2019
Cash flows from operating activities:				
Profit before tax		27,145	24,759	223,073
Depreciation and amortization		17,801	17,139	154,420
Impairment loss		677	90	811
Interest and dividends income		(697)	(924)	(8,328)
Interest expense		1,667	717	6,458
(Gain) loss on sale of property, plant and equipment		(10)	(32)	(287)
Decrease (increase) in trade and other receivables		(2,108)	1,751	15,773
(Increase) decrease in inventories		(3,525)	(4,579)	(41,260)
(Decrease) increase in trade and current payables		2,341	(841)	(7,576)
(Decrease) increase in provisions		1,016	(666)	(5,996)
Increase (decrease) in retirement and severance benefits		397	806	7,261
Other, net		(124)	35	317
Subtotal		44,580	38,254	344,665
Interest received		551	714	6,431
Dividends received		149	169	1,520
Interest paid		(1,661)	(679)	(6,120)
Income taxes paid		(6,566)	(6,977)	(62,865)
Net cash provided by operating activities		37,052	31,480	283,630
Cash flows from investing activities:			_	
(Increase) decrease in time deposits, net		1,130	(90)	(813)
Purchase of property, plant and equipment and intangible assets		(20,042)	(29,261)	(263,636)
Proceeds from sale of property, plant and equipment		101	178	1 607
and intangible assets		101	170	1,607
Proceeds from sale of investment securities		18	1	11
Increase in loan receivable		(327)	(334)	(3,011)
Collection of loans		321	330	2,973
Other, net		(159)	(3,199)	(28,823)
Net cash used in investing activities		(18,959)	(32,375)	(291,692)
Cash flows from financing activities:				
(Decrease) increase in short-term loans, net	31	(889)	(177)	(1,592)
Proceeds from long-term loans	31	_	14,787	133,229
Repayment of long-term loans	31	(554)	_	_
Dividends paid to owners of the parent	28	(3,032)	(3,254)	(29,319)
Dividends paid to non-controlling interests		(1,917)	(1,472)	(13,258)
Purchase of treasury stock		(1)	(1)	(7)
Other, net		(663)	(363)	(3,267)
Net cash provided by (used in) financing activities		(7,056)	9,521	85,786
Foreign currency translation adjustments on cash and cash equivalents		327	1,506	13,572
Net increase (decrease) in cash and cash equivalents	_	11,365	10,133	91,296
Cash and cash equivalents at beginning of year	8	39,549	50,914	458,726
Cash and cash equivalents at end of year	8	50,914	61,047	550,022
•	_			

#### [Notes to Consolidated Financial Statements]

#### 1. Reporting Entity

Keihin Corporation (hereinafter the "Company") is a company incorporated in Japan. The consolidated financial statements for the fiscal year ended March 31, 2019 consist of the financial statements of the Company and its consolidated subsidiaries (hereinafter the "Group"). The Group is primarily engaged in the manufacturing and sales of motorcycle and power products and automobile products.

#### 2. Basis of Preparation

#### (1) Compliance with IFRS

The consolidated financial statements of the Group are prepared in accordance with International Financial Reporting Standards (hereinafter "IFRS") promulgated by the International Accounting Standards Board. Since the Company meets all requirements of a "specified company applying designated international Financial Reporting Standards" stipulated in Article 1-2 of the "Ordinance on Terminology, Forms, and Preparation Methods of Consolidated Financial Statements" (Ordinance of the Ministry of Finance No. 28 of 1976), the Company prepares the consolidated financial statements in accordance with IFRS under the provisions of Article 93 of said Ordinance.

The consolidated financial statements were approved by the Company's Board of Directors on June 21, 2019.

#### Basis of measurement

As stated in Note "3. Significant Accounting Policies," the consolidated financial statements of the Group have been prepared on a historical cost basis except for certain assets and liabilities, such as financial instruments measured at fair value.

#### (3) Functional and presentation currency

The consolidated financial statements of the Group are presented in Japanese yen, which is the Company's functional currency, with amounts, except per share data, rounded to the nearest million yen.

#### (4) U.S. dollar amounts

The consolidated financial statements are stated in Japanese yen, the currency of the country in which the Company is incorporated and operates. The translations of Japanese ven amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥110.99 to US\$1, the approximate rate of exchange at March 31, 2019. Such translations should not be construed as representation that the Japanese yen amounts could be converted into U.S. dollars at that or any other amount.

#### Changes in accounting policies

The Group has applied the following accounting standards from the fiscal year ended March 31, 2019. In applying these standards, the Group has elected to use the transitional approach whereby cumulative effects of the application are recognized on the date of application. However, such application did not have a significant impact on the consolidated financial statements of the Group.

IFRS	Title	Outline of new / amended standards				
IFRS 15	Revenue from Contracts with Customers	Clarification of framework for revenue recognition				
IFRS 9	Financial Instruments (Amended in July 2014)	Amendments of impairment accounting, classification and measurement				

#### 3. Significant Accounting Policies

Accounting policies applied to the consolidated financial statements are as follows.

#### Basis of consolidation

Subsidiaries are entities that are controlled by the Group. Control means that the Group has exposure or rights to variable returns from its involvement with an entity and has the ability to affect those returns through its power over the entity.

The financial statements of subsidiaries are included in the scope of consolidation from the date when control is obtained by the Group until the date when it is lost.

When the accounting policies adopted by subsidiaries differ from those adopted by the Group, the financial statements of the relevant subsidiaries are adjusted, when necessary. Intra-group balances of receivables and payables and intra-group transactions, and unrealized gains and losses arising from intra-group transactions are eliminated in preparing consolidated financial statements.

Non-controlling interests in subsidiaries are recognized separately from the Group's interests. Comprehensive income for subsidiaries is allocated to the equity attributable to owners of the parent company and non-controlling interests even if the non-controlling interests result in a deficit balance.

#### (2) Business combinations

Business combinations are accounted for using the acquisition method. Consideration transferred in a business combination is measured as the sum of the fair value on the acquisition date of the assets transferred, the liabilities assumed, and equity instruments issued by the Company in exchange for control over an acquiree. If the consideration transferred exceeds the fair value of identifiable assets and liabilities, the excess is recorded as goodwill. However, if the consideration transferred is lower than the fair value of the identifiable assets and liabilities, the difference is recognized in profit or loss.

Changes in the ownership interests in subsidiaries without a loss of control are accounted for as equity transactions.

#### (3) Foreign currency translation

#### 1) Foreign currency transactions

Each company of the Group defines its own functional currency as the currency of the primary economic environment in which it operates, and measures transactions using its functional currency.

When each company prepares its standalone financial statements, transactions in currencies other than the functional currency are translated using the exchange rate prevailing at the date of the transactions or an exchange rate that approximates thereto.

Monetary assets and liabilities denominated in foreign currencies at the fiscal year-end are translated at the exchange rate prevailing at the fiscal year-end.

Exchange differences arising from translation or settlement of accounts are recognized in profit or loss.

#### 2) Financial statements of foreign operations

Assets and liabilities of foreign operations are translated into Japanese yen using the exchange rate at the fiscal year-end, and income and expenses are translated at the average exchange rate for the fiscal year. However, if such an average exchange rate is not considered as a reasonable approximation of the cumulative effect of the exchange rates at the transaction dates, the exchange rates at the transaction dates are used. Translation differences arising from the translation of financial statements of foreign operations are recognized in other comprehensive income. If control of foreign operations is lost, translation differences of foreign operations are recognized in profit or loss in the period of disposal.

There is no Group company that adopts a currency under a hyperinflationary economy as its functional currency.

#### (4) Financial instruments

I. Accounting policies applied from the fiscal year ended March 31, 2019

#### 1) Financial assets

#### (i) Initial recognition and measurement

The Group classifies financial assets into (a) financial assets measured at amortized cost, (b) debt financial assets measured at fair value through other comprehensive income (hereinafter "FVTOCI debt financial assets"), (c) equity financial assets measured at fair value through other comprehensive income (hereinafter "FVTOCI equity financial assets"), and (d) financial assets measured at fair value through profit or loss (hereinafter "FVTPL" financial assets"). The Group determines this classification at initial recognition.

All financial assets, excluding those classified as FVTPL financial assets, are initially measured at their fair value plus transaction costs.

#### (a) Financial assets measured at amortized cost

Financial assets that meet both of the following conditions are classified as financial assets measured at amortized cost.

- Assets are held within a business model whose objective is to hold financial assets in order to collect contractual cash flows.
- Contractual terms of financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding.

#### (b) FVTOCI debt financial assets

Financial assets that meet both of the following conditions are classified as FVTOCI debt financial assets.

- Assets are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets.
- Contractual terms of financial assets give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding.

#### (c) FVTOCI equity financial assets

For certain equity financial assets, the Group has made an irrevocable election to present subsequent changes in fair value in other comprehensive income, whereby such assets are classified as FVTOCI equity financial assets.

#### (d) FVTPL financial assets

All financial assets other than the aforementioned (a) financial assets measured at amortized cost, (b) FVTOCI debt financial assets and (c) FVTOCI equity financial assets, are classified into financial assets measured at fair value through profit or loss.

#### (ii) Subsequent measurement

After initial recognition, financial assets are measured based on the classifications as described below.

#### (a) Financial assets measured at amortized cost

These are measured at amortized cost using the effective interest method less impairment losses. Meanwhile, interest income, gains or losses on derecognition and impairment losses are recognized as financial gains or losses.

#### (b) FVTOCI debt financial assets

These are measured at fair value and subsequent changes (excluding impairment losses) are recognized in other comprehensive income while the cumulative amount of such changes is transferred to profit or loss as reclassification adjustments at the time of derecognition. Meanwhile, interest income, gains or losses on derecognition and impairment losses are recognized as financial gains or losses.

#### (c) FVTOCI equity financial assets

These are measured at fair value and subsequent changes are recognized in other comprehensive income. while the cumulative amount of such changes is transferred directly to retained earnings in the event of derecognition.

Dividends from this category of financial assets are recognized in profit or loss, unless the dividend clearly represents a recovery of part of the cost of the investment.

#### (d) FVTPL financial assets

These are measured at fair value and subsequent changes are recognized in profit or loss.

#### (iii) Impairment of financial assets

As for the impairment of the financial assets measured at amortized cost, the Group recognizes a loss allowance for expected credit losses of such assets.

Expected credit loss is the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive, discounted at the original effective interest rate.

At the end of each fiscal year, the Group assesses whether credit risk on a financial asset has increased significantly since initial recognition. If the credit risk on the financial asset has not increased significantly since initial recognition, the Group measures the loss allowance for that financial asset at an amount equal to 12month expected credit losses. If the risk on the financial risk has significantly increased since initial recognition, the Group measures the loss allowance for that financial asset at an amount equal to the lifetime expected credit losses.

As for trade receivables, etc., however, a loss allowance is always measured at an amount equal to the lifetime

The provision for loss allowance for financial assets is recognized in profit or loss.

If there arises an event that reduces provision for loss allowance, the amount of such reversal is recognized in profit or loss.

The Group measures expected credit losses of financial assets in a way that reflects the following:

- An unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- The time value of money: and
- Reasonable and supportable information that is available without undue cost or effort at the end of the fiscal year about past events, current conditions and forecasts of future economic conditions.

#### (iv) Derecognition of financial assets

The Group derecognizes financial assets only when contractual rights to cash flows from the financial assets are extinguished, or when the Group transfers substantially all of the risks and economic value incidental to ownership of the financial assets.

#### 2) Financial liabilities

#### (i) Initial recognition and measurement

The Group classifies financial liabilities as either financial liabilities measured at fair value through profit or loss (hereinafter "FVTPL financial liabilities") or financial liabilities measured at amortized cost.

This classification is decided at initial recognition.

All financial liabilities are initially measured at fair value, except for financial liabilities measured at amortized cost, which are measured at the amount directly attributable to transaction cost.

#### (ii) Subsequent measurement

After initial recognition, financial liabilities are measured based on the classifications as described below.

FVTPL financial liabilities are measured at fair value after the initial recognition and subsequent changes are recognized in profit or loss.

Financial liabilities measured at amortized cost are measured using the effective interest method after initial recognition.

Amortization under the effective interest method and a gain or loss on derecognition are recognized in profit or loss.

#### (iii) Derecognition of financial liabilities

The Group derecognizes financial liabilities when they are extinguished, that is, when obligations specified in the contract are discharged, cancelled or expired, or when the Group fulfills the obligations under the contract.

#### II. Policies adopted in the fiscal year ended March 31, 2018 or earlier

#### 1) Financial assets

#### (i) Initial recognition and measurement

The Group classifies financial assets into financial assets measured at fair value through profit or loss (hereinafter "FVTPL financial assets"), financial assets measured at fair value through other comprehensive income (hereinafter "FVTOCI financial assets"), and financial assets measured at amortized cost. The Group determines this classification at initial recognition.

All financial assets, excluding those classified as FVTPL financial assets, are initially measured at their fair value plus transaction costs.

Financial assets that meet both of the following requirements are classified as financial assets measured at amortized cost.

- Assets are held pursuant to the business model that aims to hold assets to collect contractual cash flows.
- Contractual terms of financial assets give rise to cash flows on a specific date that are solely payments of principal and interest of the principal outstanding.

Of the financial assets that have not been classified as financial assets measured at amortized cost, equity instruments not held for the purpose of trading, for which it is determined at initial recognition that subsequent changes to the fair value are presented in other comprehensive income, are classified as FVTOCI financial assets, and financial assets other than said financial assets are classified as FVTPL financial assets.

#### (ii) Subsequent measurement

After the initial recognition, financial assets are measured based on the classifications as described below. Financial assets measured at amortized cost are measured at amortized cost using the effective interest method. FVTPL financial assets and FVTOCI financial assets are measured at fair value after the initial recognition, and subsequent changes are recognized in profit or loss and other comprehensive income, respectively. The amount recorded in other comprehensive income for FVTOCI financial assets will not be reclassified to profit or loss. However, dividends from FVTOCI financial assets are recognized in profit or loss, unless the dividend clearly represents a recovery of part of the cost of the investment.

Changes in the fair value of FVTOCI financial assets that have been recorded in other comprehensive income in the consolidated statements of comprehensive income are recorded in "other components of equity" in the consolidated statements of financial position. If such FVTOCI financial assets are derecognized, the changes are directly transferred to retained earnings.

#### (iii) Impairment of financial assets

The Group assesses whether there is any objective evidence that a financial asset is impaired every fiscal year. Impairment loss on financial assets is recognized when there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of assets (hereinafter the "Loss Event"), and when it is reasonably expected that the Loss Event has a negative impact on the estimated future cash flows of the financial assets.

Objective evidence that indicates the impairment of financial assets includes significant financial difficulty of the borrower, a default or delinquency in interest or principal payments, or bankruptcy of the obligor, etc.

In evaluating the impairment of financial assets measured at amortized cost, individually significant financial asset is individually evaluated for impairment. Financial assets that are not individually significant are collectively evaluated for impairment in a group of financial assets with similar risk characteristics.

In evaluating impairment collectively, the Group takes into account the historical trends of the probability of default, timing of recoveries, and the amount of loss incurred, and assesses the possibilities that actual losses could be greater or less than historical trends depending on current economic and credit conditions.

Impairment loss on financial assets measured at amortized cost is measured as the difference between the assets' carrying amount and the present value of the estimated future cash flows discounted at the assets' initial effective interest rate, and recognized in profit or loss. If there are events that decrease the amount of an impairment loss after the recognition of the impairment loss, the impairment loss is reversed in profit or loss.

#### (iv) Derecognition of financial assets

The Group derecognizes financial assets only when contractual rights to the cash flows from the financial assets are extinguished, or when the Group transfers substantially all of the risks and economic value incidental to ownership of the financial assets.

#### 2) Financial liabilities

#### (i) Initial recognition and measurement

The Group classifies financial liabilities as either financial liabilities measured at fair value through profit or loss (hereinafter "FVTPL financial liabilities") or financial liabilities measured at amortized cost. The Group determines this classification at initial recognition.

All financial liabilities are initially measured at fair value except for financial liabilities measured at amortized cost, which are measured at the amount less directly attributable transaction costs.

#### (ii) Subsequent measurement

After initial recognition, financial liabilities are measured based on the classifications as described below.

FVTPL financial liabilities are measured at fair value after the initial recognition, and subsequent changes are recognized in profit or loss.

Financial liabilities measured at amortized cost are measured using the effective interest method after initial recognition.

Amortization under the effective interest method and a gain or loss on derecognition is recognized in profit or loss.

#### (iii) Derecognition of financial liabilities

The Group derecognizes financial liabilities when they are extinguished, i.e. when obligations specified in the contract are discharged, cancelled, or expired, or when the Group fulfills the obligations under the contract.

#### (5) Hedge accounting

The Group uses forward exchange contracts etc. for some transactions denominated in foreign currencies to hedge exchange fluctuation risk. However, the Group does not apply hedge accounting to such transactions as the criteria for hedge accounting are not satisfied.

#### (6) Cash and cash equivalents

Cash and cash equivalents consist of cash on hand, demand deposits, and short-term investments that are readily convertible and subject to an insignificant risk of changes in value and are due within three months from the date of acquisition.

#### (7) Inventories

Inventories are measured at the lower of cost or net realizable value. The costs of inventories are determined based on the first-in, first-out method. Net realizable value is the estimated selling price in the ordinary course of business less estimated costs of completion and estimated costs necessary to make the sale.

#### (8) Property, plant and equipment

Property, plant and equipment are measured at cost less any accumulated depreciation and accumulated impairment losses.

The cost of property, plant and equipment includes costs directly attributable to the acquisition, and restoration costs, etc.

Depreciation of each item of property, plant and equipment, other than land and construction in progress, is recorded using the straight-line method over the estimated useful life of each item. The main estimated useful lives are as follows:

Buildings and structuresMachinery, equipment and vehicles2 to 50 years2 to 17 years

The estimated useful lives, residual value, and depreciation method are reviewed every fiscal year and revised if necessary.

#### (9) Intangible assets

#### 1) Software

Software for internal use is measured at cost at initial recognition. Internal and external expenses incurred at the preparation stage are recorded as expenses when they are incurred, and internal and external expenses incurred at the development stage are recorded in intangible assets. Expenses incurred after the introduction of the software, such as maintenance expenditure, are recorded as expenses when they are incurred.

Amortization is recorded using the straight-line method over the estimated useful life (mainly 5 years). The estimated useful lives and amortization method are reviewed every fiscal year and revised if necessary.

#### 2) Development expenses

Expenditures arising from research activities to obtain new scientific or technical knowledge are recorded as expenses when incurred. Expenditures arising from development activities are recorded as intangible assets, only when they can be measured reliably, developments are technically and commercially feasible, it is probable to generate future economic benefits, and the Group has the intention and adequate resources to complete the development activities and use or sell them.

Amortization is recorded using the straight-line method over the estimated useful life. The Group adopts the period of the estimated life-cycle (mainly 2 to 5 years) as the estimated useful life, during which specific motorcycles and power products and automobile products that carry the Group's products are manufactured and sold. The estimated useful lives and amortization method are reviewed every fiscal year and revised if necessary.

#### (10) Leases

Leases are classified as finance leases (lessee) when all the risks and rewards of ownership of an asset in an arrangement are substantially transferred to the Group, and all leases other than finance leases are classified as operating leases (lessee).

Leased assets under finance lease transactions (lessee) are initially recognized at the lower of the fair value of leased properties or the present value of minimum lease payments, which were determined at the inception of the lease. After the initial recognition, the leased assets are depreciated over the estimated useful life of the assets or the term of the lease, whichever is shorter.

Lease payments are allocated to finance costs and payments of lease obligations in accordance with the interest method, and financial costs are recognized in the consolidated statements of income.

In operating lease transactions (lessee), lease payments are recognized as expenses in the consolidated statements of income using the straight-line method over the lease term. However, if the time pattern of benefits is more appropriately presented, the lease payments are recognized as expenses in the period in which they are incurred.

Leases are classified as finance leases (lessor) when all the risks and rewards of ownership of an asset in an arrangement is substantially transferred to the lessee.

Lease receivables under finance leases (lessor) are initially recognized at the net investment in the lease. After initial recognition, the lease receivables are recognized in profit or loss in the period in which they are attributable after reflecting a constant periodic rate of return on the net investment in the lease.

42 Annual Report 2019 Annual Report 2019

#### (11) Impairment of non-financial assets

The carrying amount of non-financial assets of the Company, excluding inventories and deferred tax assets, is evaluated every fiscal year to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of the non-financial assets is estimated. A recoverable amount of an asset or a cash-generating unit is the higher of its value in use and its fair value less cost to sell. In calculating value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects the time value of money and risks specific to the assets. Assets that are not individually tested for impairment are included in the smallest cash-generating unit that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets.

Corporate assets of the Group do not generate independent cash inflows. Therefore, if there is an indication that corporate assets may be impaired, the recoverable amount is determined for the cash-generating units to which the corporate assets belong.

If the carrying amount of an asset or a cash-generating unit exceeds the estimated recoverable amount, an impairment loss is recognized in profit or loss. An impairment loss recognized related to a cash-generating unit is allocated first to reduce the carrying amount of any goodwill allocated to the cash-generating unit, and then to reduce the carrying amount of other assets of the cash-generating unit on a pro-rata basis.

An impairment loss recognized in prior years is evaluated every fiscal year to determine whether there is any indication that such impairment may have decreased or may no longer exist.

An impairment loss is reversed if there is an indication of reversal of impairment and there has been a change in the estimates used to determine the asset's recoverable amount. An impairment loss is reversed up to the amount not exceeding the carrying amount, net of depreciation or amortization, that would have been determined if no impairment had been recognized.

#### (12) Employee benefits

#### 1) Post-employment benefits

The Group has defined benefit plans and defined contribution plans as post-employment benefit plans for employees.

The Group calculates the present value of defined benefit obligations and related current service cost and past service cost using the projected unit credit method.

As for the discount rate used to calculate the present value of defined benefit obligations, the discount period is determined based on the period until the expected date of benefit payments in each fiscal year, and the discount rate is determined by reference to market yields on high-quality corporate bonds at the end of the fiscal year corresponding to the discount period.

Liabilities or assets for defined benefit plans are calculated by deducting the fair value of plan assets from the present value of defined benefit obligations. Service cost and net interest on defined benefit liabilities (assets) are recognized in profit or loss in the accounting period in which they are incurred. Net interest on defined benefit liabilities (assets) consists of interest income on plan assets and interest expense on defined benefit obligations. Net interest is calculated by using the same discount rate as used for the measurement of the present value of defined benefit obligations.

The Group recognizes past service cost in profit or loss in the accounting period to which the earlier of the following dates belongs:

- When the plan amendment or curtailment occurs; or
- When the Group recognizes related restructuring costs or termination benefits.

Actuarial gains or losses based on changes in actuarial assumptions and differences between estimates and actual results, and the return on plan assets (excluding the amount included in net interest on defined benefit liabilities (assets), net) are recognized in other comprehensive income in the accounting period in which they are incurred and transferred to retained earnings when they are incurred. The cost for retirement benefits for defined contribution plans is recognized in profit or loss when the related service is rendered.

As for the multi-employer plan in which the Group participates, the Group accounts for its proportionate share of defined benefit obligations, plan assets, and cost associated with the plan in the same way as other defined benefit plans.

#### 2) Short-term employee benefits

Short-term employee benefits are recorded in profit or loss when the related service is rendered.

Accrued bonuses are recognized as liabilities in the amount estimated to be paid based on plans when the Group has present legal and constructive obligations to make payments and when reliable estimates of obligations can be made.

#### (13) Provisions

Provisions are recognized when the Group has present legal and constructive obligations as a result of past events; it is probable that outflows of economic resources will be required to settle the obligations, and reliable estimates of the amount of such obligations can be made. Provisions are calculated by discounting estimated future cash flows to the present value using a pre-tax discount rate that reflects the time value of money and the risks specific to the liabilities. The reversal of the discounted amount due to the passage of time is recognized in profit or loss. Warranty provisions are the major provisions for the Group. To prepare for expenditures on the cost of free repairs of products, the sum of the following amount calculated by estimating the cost of free repairs under warranty contracts with purchasers of the products is recorded.

- Estimated costs during the free-repair period taking into account the historical experience with repairs and the expected amount of future costs.
- Estimated amount of special costs for free repairs calculated on an individual basis

#### (14) Treasury stock

Treasury stock is measured at cost and recognized as a deduction from equity. When the Group sells the treasury stock, the difference between the carrying amount and the consideration received from the sale is recognized as capital surplus.

#### (15) Revenue

I. Accounting policies applied from the fiscal year ended March 31, 2019

With the adoption of IFRS 15, from the current fiscal year, revenue is recognized by applying the following five steps, excluding revenue based on IFRS 9 (interest income etc.).

- Step 1 Identify the contract with the customer
- Step 2 Identify the performance obligations in the contract
- Step 3 Determine the transaction price
- Step 4 Allocate the transaction price to the performance obligations in the contract
- Step 5 Recognize revenue when or as the entity satisfies a performance obligation

The Group is engaged in the sales of motorcycle and power products and automobile products.

With regard to sales of such products, revenue is recognized at the time of delivery, since it is considered that the customer gains control and the performance obligations are satisfied at the time.

In addition, revenue is measured at the amount of promised consideration in contracts with customers less discounts, rebates and returns.

Since the payments are received within one year after delivery to customers, the promised amount of consideration does not contain a significant financing component.

Since the Group does not provide a service-based product warranty outside the repair service provided as remedy of any product defects that exist at the time of sales, in either motorcycle and power products business or automobile products business, a product warranty is not classified as an independent performance obligation, and no portion of the transaction price is allocated to product warranty operations.

#### II. Policies adopted in the fiscal year ended March 31, 2018 or earlier

Revenue is measured at the fair value of the consideration received for goods sold and services rendered less discounts, rebates, and sales-related taxes.

#### 1) Sales of goods

Revenue from sales of goods is recognized when all the following conditions are satisfied:

- The Group has transferred to the buyer the significant risks and economic value incidental to ownership of goods:
- The Group does not retain continuing managerial involvement and substantial control over the goods;
- The amount of revenue can be measured reliably;
- It is probable that future economic benefits will flow to the Group; and
- The costs incurred or to be incurred in respect of the transaction can be measured reliably.

Although the timing of revenue recognition differs depending on the conditions of each sales contract, revenue is generally recognized when goods are delivered to customers.

#### 2) Interest income

Interest income is recognized using the effective interest method.

#### 3) Dividends

Dividend revenue is recognized when the right to receive dividends is established.

#### (16) Borrowing costs

Borrowing costs directly attributable to acquisition, construction or production of a qualifying asset are capitalized as part of the cost of that asset.

Other borrowing costs are recognized as an expense in the period in which they arise.

#### (17) Income taxes

Income taxes comprise current taxes and deferred taxes. These are recognized in profit or loss, except for items that relate to business combinations and items recognized directly in equity or in other comprehensive income.

Current taxes are measured at the amount expected to be paid to or refunded from the taxation authorities. The tax amount is calculated in accordance with the tax laws and tax rates that have been enacted or substantially enacted by the end of the fiscal year in the country where the Group conducts business activities and earns taxable income. Deferred taxes are recognized on temporary differences between the carrying amount of assets and liabilities for accounting purposes at the closing date and such amount on a tax law basis, and unused tax losses and unused tax credits.

Deferred tax liabilities are, in principle, recognized for all taxable temporary differences, and deferred tax assets are recognized for deductible temporary differences, unused tax losses and unused tax credits, to the extent that it is probable that they can be utilized for future taxable income.

The carrying amount of deferred tax assets is reviewed every fiscal year and reduced for the amount that it is probable that sufficient taxable income will no longer be available to allow all or part of the deferred tax assets to be recovered. Unrecognized deferred tax assets are re-evaluated in each fiscal year and are recognized to the extent that it has become probable that future taxable income will be available to allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured in accordance with tax laws and tax rates that are expected to apply in the period in which the assets are realized or the liabilities are settled, based on the tax laws and tax rates that have been enacted or substantially enacted by the end of the fiscal year.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied on the same entity by the same tax authority.

#### 4. Significant Accounting Estimates and Judgments

The preparation of the consolidated financial statements requires management to make judgments, estimates, and assumptions that affect the application of accounting policies and the amounts of assets, liabilities, income and expenses. However, actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. The effects of changes in accounting estimates are recognized in the accounting period in which the estimates are changed and in future accounting periods affected by the changes.

The estimates and judgments made by management that may have significant effects on the amounts in the consolidated financial statements are as follows:

#### (1) Impairment of property, plant and equipment and intangible assets

The Group conducts an impairment test if there is an indication that any property, plant and equipment or intangible asset may be impaired.

The impairment test is conducted by comparing the carrying amount and recoverable amount of an asset. If the recoverable amount declines below the carrying amount, an impairment loss is recognized.

In calculating the recoverable amount, the Group estimates the discounted present value of future cash flows generated from the use of the asset and the discounted present value of future cash flows generated from the final disposal of the asset. These estimates are based on the best estimates made by management. However, these estimates may differ from the actual results due to the results of changes in uncertain future economic conditions.

#### 2) Post-employment benefits

The Group has defined benefit plans and defined contribution plans as post-employment benefit plans for employees and retirees. The present value, service cost, etc., of defined benefit obligations are calculated based on various actuarial assumptions. Actuarial assumptions include the estimates of various factors, such as discount rates, future salary payments, future withdrawals of participants from the plan, and average life expectancy of participants. These estimates are based on the best estimates made by management. However, these estimates may differ from the actual results due to the results of changes in uncertain future economic conditions as well as amendments and publications of related laws and regulations.

#### (3) Warranty provisions

The Group provides quality assurance on products manufactured and sold. The Group estimates the costs expected to be incurred in the future related to the products sold and records the amounts as a provision. These estimates are based on the best estimates made by management on the basis of the latest information given by purchasers of the products and past performance. However, these estimates may differ from the actual results.

#### (4) Income taxes

Deferred tax assets are recognized to the extent that it is probable that taxable income, for which deductible temporary differences, etc., can be utilized, will be available. When judging the possibility of generating taxable income, the Group estimates the timing and amount of the taxable income based on the business plan. These estimates are based on the best estimates made by management. However, these estimates may differ from the actual results due to the results of changes in uncertain future economic conditions, etc.

#### 5. Accounting Standards Issued but Not Yet Adopted

The new or amended standards and interpretations that have been issued up to the date of approval of the consolidated financial statements, which are not early adopted by the Group, are mainly as follows.

IFRS	Title	Mandatory effective date	Year of adoption	Outline of new/
IFRO	riue	(Fiscal year beginning on or after)	by the Group	amended standards
IEDC 16	Lagana	January 1, 2010	Fiscal year ending	Amendment of accounting for
IFRS 16	Leases	January 1, 2019	March 31, 2020	lease contract

IFRS 16 requires a lessee to introduce a single accounting model instead of classifying leases into finance leases or operating leases, and to recognize for all leases, in principle, right-of-use assets that represent the right to use the underlying assets and lease liabilities that represent the obligations to make lease payments.

However, for short-term leases and leases of low-value, lessees may elect not to apply the requirements of the standard.

Following the recognition of right-of-use assets and lease liabilities, the depreciation for right-of-use assets and interest expenses on lease liabilities are recorded.

Meanwhile, a lessee may elect either to retrospectively apply IFRS 16 to the comparative fiscal years, or to recognize the cumulative effect of the application at the date of initial application.

With respect to short-term leases and leases of low-value, the Group is scheduled not to apply the requirements under IFRS 16.

Also, in applying IFRS 16, the Group is scheduled to employ the method of recognizing the cumulative effect of the application at the date of initial application.

The application of IFRS 16 is expected to result in an increase of around ¥3 billion (\$29,000 thousand) in assets, as well as an increase in liabilities of approximately the same amount. However, such application is not expected to have a significant impact on the financial results of the Group.

#### 6. Segment Information

#### (1) Overview of reporting segments

The Company defines its reporting segments as units of the Company for which independent financial information is accessible and which are subject to periodic review by the Board of Directors to determine the allocation of management resources and to evaluate performance.

The Company is primarily engaged in the manufacture and sale of motorcycle and power products and automobile products and divides its activities into four region-specific reporting segments—Japan, Americas, Asia, and China—each with management systems and production and sales systems tailored to local characteristics.

The business in Europe is under control of the Japan headquarters without a regional headquarters. It is included in the Japan segment.

#### (2) Revenue, operating profit and other items by reporting segments

Revenue, operating profit and other items of the Group's reportable segments are as follows:

For the fiscal year ended March 31, 2018

	Millions of yen								
		Rep	orting Segmer	nts		Climinations	Total		
	Japan	Americas	Asia	China	Total	- Eliminations	Total		
Revenue:									
Outside customers	88,138	91,757	97,787	73,812	351,494	_	351,494		
Intersegment	69,022	7,387	11,622	8,905	96,936	(96,936)	_		
Total	157,160	99,143	109,409	82,717	448,430	(96,936)	351,494		
Depreciation and amortization	(7,695)	(5,096)	(3,746)	(1,790)	(18,327)	526	(17,801)		
Impairment loss	(66)	(564)	(6)	(41)	(677)	_	(677)		
Operating profit	5,940	1,616	13,735	6,531	27,822	491	28,313		
Finance income	_	_	_	_	_	_	697		
Finance costs	_	_	_	_	_	_	(1,865)		
Profit before tax	_	_	_	_	_	_	27 145		

#### For the fiscal year ended March 31, 2019

_		Rep	orting Segmer	nts		<ul><li>Eliminations</li></ul>	Total
	Japan	Americas	Asia	China	Total	Eliminations	IOIAI
Revenue:							
Outside customers	87,482	85,464	100,406	75,867	349,220	_	349,220
Intersegment	71,696	7,106	12,797	9,755	101,354	(101,354)	_
Total	159,179	92,570	113,203	85,622	450,573	(101,354)	349,220
Depreciation and amortization	(7,669)	(4,867)	(3,474)	(1,746)	(17,755)	616	(17,139
Impairment loss	(43)	_	(47)	_	(90)	_	(90
Operating profit	2,506	1,721	14,165	6,652	25,043	1,216	26,259
Finance income	_	_	_	_	_	_	924
Finance costs	_	_	_	_	_	_	(2,425
Profit before tax	_	_	_	_	_	_	24,759

Millions of ven

		Thousands of U.S. dollars							
		Re	porting Segme	nts		- Eliminations	Total		
	Japan	Americas	Asia	China	Total		Total		
Revenue:									
Outside customers	788,201	770,019	904,639	683,546	3,146,406	_	3,146,406		
Intersegment	645,969	64,022	115,297	87,891	913,179	(913,179)	_		
Total	1,434,171	834,041	1,019,936	771,437	4,059,585	(913,179)	3,146,406		
Depreciation and amortization	(69,095)	(43,848)	(31,297)	(15,731)	(159,970)	5,550	(154,420)		
Impairment loss	(390)	_	(420)	_	(811)	_	(811)		
Operating profit	22,574	15,509	127,620	59,932	225,635	10,954	236,589		
Finance income	_	_	_	_	_	_	8,328		
Finance costs	_	_	_	_	_	_	(21,844)		
Profit before tax	_	_	_	_	_	_	223,073		

#### (Note)

- 1. Intersegment revenue is based on arm's length pricing.
- 2. Revenue in the "Eliminations" column is intersegment revenue. Operating profit in the "Eliminations" column is associated with inventories and property, plant and equipment.
- 3. Depreciation and amortization in the "Eliminations" column are the result of intersegment consolidation adjustments.

#### (3) Information by product and service

Revenue from outside customers of the Group by product and service is as follows:

	Millions of yen	
	2018	
Motorcycles and	Automobile	Total
Power Products	Products	IOlai
96,104	255,390	351,494
00,101	200,000	001,

Millions of yen			Thousands of U.S. dollars			
	2019	_	2019			
Motorcycles and	Automobile	Total	Motorcycles and Automobile		Tatal	
Power Products Products		Total	Power Products	Products	Total	
100,334	248,885	349,220	903,993	2,242,413	3,146,406	

#### (4) Information by region

Revenue from outside customers and non-current assets (excluding financial assets, deferred tax assets, retirement benefit assets and rights arising under insurance contracts) of the Group by geographical region are as follows. Revenue from outside customers is classified by country and area based on geographic location.

#### i. Revenue from outside customers

7.11011	7. Neverlae from dataide datament										
	Millions of yen										
	2018										
Japan	USA Thailand India China Others Total										
68,751	84,536	34,220	24,526	81,198	58,263	351,494					
			Millions	of yen							
			201	19							
Japan	USA	Thailand	India	China	Others	Total					
71,306	78,171	35,998	24,042	81,867	57,835	349,220					
		٦	Thousands of	U.S. dollars							
	2019										
Japan	USA	Thailand	India	China	Others	Total					
642,454	704,309	324,339	216,614	737,610	521,080	3,146,406					

#### ii. Non-current assets

USA

16,652

Thailand

15,079

	2018								
Japan	USA	Thailand	India	China	Others	Total			
38,562	17,586	13,531	7,562	11,044	20,357	108,642			
	Millions of yen								
2019									

India

20,683

Millions of yen

China

10,895

Thousands of U.S. dollars						
	2019					
Japan	USA	Thailand	India	China	Others	Total
400.468	150.028	135.856	186.350	98.158	181.337	1.152.195

Whereas "India" was previously included in "Others" in the fiscal year ended March 31, 2018, it has been presented separately from the fiscal year ended March 31, 2019 due to an increase in materiality. In order to reflect this change in presentation, information for the previous fiscal year has been reclassified.

Others

20,127

Total

127,882

#### (5) Information by major customer

The Group continuously sells products to Honda Motor Co., Ltd. and the Honda Motor Group. Revenue from the Honda Motor Group accounting for over 10% of consolidated revenue for the fiscal years ended March 31, 2018 and 2019 amounted to ¥298,500 million and ¥297,665 million (\$2,681,911 thousand), respectively, and is included in revenue from outside customers in each of the Japan, Americas, Asia and China segments.

#### 7. Revenue

Japan

44,448

#### (1) Disaggregation of revenue

The Group disaggregates revenue recognized from contracts with customers into revenue in the motorcycle and power products business and revenue in the automobile products business, on the basis of such contracts.

The relationship between revenue disaggregated by product and segment is shown in the following matrix.

#### For the fiscal year ended March 31, 2019

	Millions of yen				
	Reporting Segments				Total
	Japan	Americas	Asia	China	Total
Motorcycles and Power Products	12,694	8,033	70,891	8,717	100,334
Automobile Products	74,789	77,432	29,515	67,150	248,885
Total	87,482	85,464	100,406	75,867	349,220

		Thousa	ands of U.S. dol	lars		
		Reporting Segments				
•	Japan	Americas	Asia	China	Total	
Motorcycles and Power Products	114,367	72,374	638,711	78,541	903,993	
Automobile Products	673,834	697,645	265,928	605,005	2,242,413	
Total	788,201	770,019	904,639	683,546	3,146,406	
4	,					

(Note) The amounts exclude intersegment revenue.

#### (2) Contract balances

The contract balances at the Group comprise solely receivables arising from contracts with customers (notes and trade receivables), which are disclosed in Note "9. Trade and Other Receivables."

Revenue recognized from performance obligations satisfied (wholly or partially) in previous periods was immaterial.

#### (3) Transaction price allocated to remaining performance obligations

The Group used the practical expedient to omit information on the remaining performance obligations as it is not engaged in any significant transactions with an individual estimated contractual period exceeding one year.

Furthermore, consideration arising from contracts with customers does not contain a significant amount that is not included in transaction price.

#### (4) Assets recognized for costs of obtaining or fulfilling contracts with customers

The Group used the practical expedient to recognize the incremental costs of obtaining a contract as an expense when incurred if the amortization period of the asset to be recognized is one year or less.

The Group incurs neither incremental costs for obtaining contracts nor costs for fulfilling contracts, either of which must be recognized as an asset.

#### 8. Cash and Cash Equivalents

The breakdown of cash and cash equivalents is as follows:

	Millions o	of yen	Thousands of U.S. dollars
	2018	2019	2019
Cash and deposits	45,019	47,070	424,088
Time deposits with maturities of less than three months	5,895	13,977	125,934
Total	50,914	61,047	550,022

The balance of "cash and cash equivalents" on the consolidated statements of financial position is consistent with "cash and cash equivalents" on the consolidated statements of cash flows.

#### 9. Trade and Other Receivables

The breakdown of trade and other receivables is as follows:

	Millions o	Millions of yen	
	2018	2019	2019
Notes and trade receivables	50,691	48,092	433,303
Accrued receivables	7,541	8,143	73,363
Others	651	558	5,026
Total	58,882	56,793	511,693
Current	58,647	56,548	509,483
Non-current	235	245	2,209
Total	58,882	56,793	511,693

The Group classifies trade and other receivables into financial assets measured at amortized cost.

#### 10. Other Financial Assets

The breakdown of other financial assets is as follows:

	Millions	Millions of yen	
	2018	2019	2019
Time deposits with maturities of more than three months	1,553	1,675	15,091
Derivatives	60	81	732
Equity instruments	5,764	4,975	44,827
Total	7,377	6,732	60,651
Current	1,613	1,675	15,093
Non-current	5,764	5,056	45,557
Total	7,377	6,732	60,651

The Group classifies time deposits with maturities of more than three months into financial assets measured at amortized cost, derivatives into FVTPL financial assets, equity instruments into FVTOCI equity financial assets.

Equity instruments held by the Group are stocks of companies with which the Group has business relationships. The Group holds such stocks, etc., mainly to facilitate transactions, etc., and not for short-term trading purposes. Therefore, the equity instruments are measured at fair value through other comprehensive income. The breakdown of major investments and their fair values are as follows:

	Millions	of yen	Thousands of U.S. dollars
	2018	2019	2019
Honda Motor Co., Ltd.	5,105	4,177	37,638
Mitsubishi UFJ Financial Group, Inc.	362	286	2,577
Others	297	512	4,613
Total	5,764	4,975	44,827

During the fiscal years ended March 31, 2018 and 2019, with the aim of increased efficiency and effective use of the assets held by the Group, FVTOCI financial assets were sold (derecognized).

During the fiscal years ended March 31, 2018 and 2019, their fair values at the time of derecognition were ¥18 million and ¥4 million (\$34 thousand), respectively, and accumulated gains recognized as other comprehensive income (loss) in equity were ¥3 million and ¥2 million (\$14 thousand), respectively.

Meanwhile, accumulated gains recognized as other comprehensive income (loss) in equity were transferred to retained earnings upon the sale of the assets.

#### 11. Inventories

The breakdown of inventories is as follows:

	Millions	of yen	Thousands of U.S. dollars
	2018	2019	2019
Merchandise and finished products	14,469	15,713	141,570
Work in process	8,837	9,382	84,530
Raw materials and supplies	25,396	28,464	256,452
Total	48,703	53,558	482,552

The write-downs of inventories included in "cost of sales" during the fiscal years ended March 31, 2018 and 2019 were ¥5,819 million and ¥6,456 million (\$58,171 thousand), respectively. There are no significant inventories pledged as security for liabilities.

#### 12. Property, Plant and Equipment

#### (1) Schedule of property, plant and equipment

The breakdown and schedule of property, plant and equipment are as follows:

#### **Acquisition costs**

	Millions of yen						
	Land, buildings and structures	Machinery, equipment and vehicles	Tools, furniture and fixtures	Construction in progress	Total		
As of April 1, 2017	71,383	177,770	47,344	7,753	304,250		
Acquisition	1,954	11,500	3,697	18,157	35,308		
Sales or disposal	(113)	(4,530)	(2,019)	_	(6,662)		
Transfer	_	_	_	(16,639)	(16,639)		
Foreign currency translation adjustments	(684)	(1,795)	(248)	(237)	(2,965)		
Others	67	(1,112)	287	259	(499)		
As of March 31, 2018	72,607	181,833	49,061	9,292	312,792		
Acquisition (Note)	2,382	6,850	2,983	29,222	41,437		
Sales or disposal	(396)	(6,155)	(2,676)	_	(9,228)		
Transfer	_	_	_	(12,152)	(12,152)		
Foreign currency translation adjustments	496	1,469	290	194	2,448		
Others	(13)	8	(800)	528	(277)		
As of March 31, 2019	75,075	184,004	48,857	27,084	335,020		

	Thousands of U.S. dollars						
	Land, buildings and structures	Machinery, equipment and vehicles	Tools, furniture and fixtures	Construction in progress	Total		
As of March 31, 2018	654,172	1,638,285	442,030	83,716	2,818,203		
Acquisition (Note)	21,465	61,713	26,876	263,281	373,336		
Sales or disposal	(3,571)	(55,459)	(24,114)	_	(83,143)		
Transfer	_	_	_	(109,484)	(109,484)		
Foreign currency translation adjustments	4,467	13,235	2,609	1,749	22,060		
Others	(119)	71	(7,209)	4,757	(2,500)		
As of March 31, 2019	676,415	1,657,845	440,193	244,018	3,018,471		

(Note) The borrowing cost capitalized during the year is ¥368 million (\$3,312 thousand).

#### Accumulated depreciation and accumulated impairment loss

	Millions of yen					
	Land, buildings and structures	Machinery, equipment and vehicles	Tools, furniture and fixtures	Total		
As of April 1, 2017	(36,402)	(130,352)	(40,347)	(207,101)		
Depreciation	(1,872)	(9,513)	(4,282)	(15,667)		
Impairment loss	(50)	(491)	(136)	(677)		
Sales or disposal	103	4,367	1,959	6,430		
Foreign currency translation adjustments	220	954	248	1,422		
Others	(97)	587	309	800		
As of March 31, 2018	(38,098)	(134,448)	(42,248)	(214,794)		
Depreciation	(1,882)	(9,502)	(3,652)	(15,037)		
Impairment loss	_	(79)	(11)	(90)		
Sales or disposal	375	5,961	2,643	8,979		
Foreign currency translation adjustments	(330)	(1,046)	(272)	(1,648)		
Others	5	(83)	935	857		
As of March 31, 2019	(39,931)	(139,197)	(42,605)	(221,732)		

	Thousands of U.S. dollars					
	Land, buildings and structures	Machinery, equipment and vehicles	Tools, furniture and fixtures	Total		
As of March 31, 2018	(343,260)	(1,211,348)	(380,646)	(1,935,254)		
Depreciation	(16,959)	(85,610)	(32,908)	(135,477)		
Impairment loss	_	(715)	(96)	(811)		
Sales or disposal	3,377	53,704	23,816	80,897		
Foreign currency translation adjustments	(2,971)	(9,422)	(2,454)	(14,847)		
Others	41	(746)	8,426	7,721		
As of March 31, 2019	(359,773)	(1,254,136)	(383,861)	(1,997,770)		

Depreciation of property, plant and equipment is included in "cost of sales" and "selling, general and administrative expenses" in the consolidated statements of income. The information of impairment loss is disclosed in Note "14. Impairment Loss."

#### Carrying amount

Carrying amount							
		Land,	Machinery,	Tools,	Construction		
		buildings and	equipment	furniture and	Construction	Total	
		structures	and vehicles	fixtures	in progress		
As of April 1, 2017	(Millions of yen)	34,980	47,418	6,997	7,753	97,148	
As of March 31, 2018	(Millions of yen)	34,508	47,386	6,813	9,292	97,998	
As of March 31, 2019	(Millions of yen)	35,144	44,808	6,252	27,084	113,288	
As of March 31, 2019	(Thousands of U.S. dollars)	316,642	403,709	56,332	244,018	1,020,701	

#### (2) Collateral

No items of property, plant and equipment are pledged as security for liabilities.

54 Annual Report 2019 55

#### 13. Intangible Assets

#### Schedule of intangible assets

The breakdown and schedule of intangible assets are as follows:

#### **Acquisition costs**

	Millions of yen				
	Software	Development expenses	Others	Total	
As of April 1, 2017	5,957	5,890	1,439	13,286	
Acquisition	456	_	2	458	
Increase arising from internal development	_	1,554	_	1,554	
Sale or disposal	(361)	_	_	(361)	
Foreign currency translation adjustments	25	_	(16)	9	
Others	(20)	(304)	(69)	(394)	
As of March 31, 2018	6,056	7,140	1,356	14,552	
Acquisition	623	_	0	623	
Increase arising from internal development	_	2,830	_	2,830	
Sale or disposal	(593)	_	_	(593)	
Foreign currency translation adjustments	38	_	10	49	
Others	9	(377)	(310)	(679)	
As of March 31, 2019	6,133	9,593	1,056	16,782	

	Thousands of U.S. dollars				
_	Software	Development expenses	Others	Total	
As of March 31, 2018	54,564	64,330	12,218	131,112	
Acquisition	5,612	_	4	5,616	
Increase arising from internal development	_	25,498	_	25,498	
Sale or disposal	(5,345)	_	_	(5,345)	
Foreign currency translation adjustments	347	_	92	439	
Others	81	(3,400)	(2,796)	(6,115)	
As of March 31, 2019	55,259	86,428	9,519	151,205	

#### Accumulated amortization and accumulated impairment loss

	Millions of yen				
	Software	Development expenses	Others	Total	
As of April 1, 2017	(4,056)	(1,829)	(1,223)	(7,109)	
Amortization	(838)	(1,145)	(150)	(2,134)	
Sale or disposal	361	_	_	361	
Foreign currency translation adjustments	(16)	_	9	(7)	
Others	59	303	69	432	
As of March 31, 2018	(4,490)	(2,670)	(1,295)	(8,456)	
Amortization	(684)	(1,352)	(68)	(2,104)	
Sale or disposal	593	_	_	593	
Foreign currency translation adjustments	(37)	_	(7)	(44)	
Others	3	377	408	788	
As of March 31, 2019	(4,615)	(3,645)	(962)	(9,222)	

	Software	Development expenses	Others	Total
As of March 31, 2018	(40,454)	(24,061)	(11,671)	(76,185)
Amortization	(6,162)	(12,178)	(616)	(18,956)
Sale or disposal	5,345	_	_	5,345
Foreign currency translation adjustments	(335)	_	(59)	(393)
Others	25	3,398	3,679	7,103
As of March 31, 2019	(41,581)	(32,840)	(8,666)	(83,087)

(Note

- 1. The amortization of intangible assets is included in "cost of sales" and "selling, general and administrative expenses" in the consolidated statements of income.
- 2. Capitalized development expenses recognized as intangible assets during the fiscal years ended March 31, 2018 and 2019 were ¥1,554 million and ¥2,830 million (\$25,498 thousand), respectively. Total research and development expenses including those capitalized expenses during the fiscal years ended March 31, 2018 and 2019 were ¥22,771 million and ¥24,658 million (\$222,160 thousand), respectively.

#### **Carrying amount**

		Software	Development expenses	Others	Total
As of April 1, 2017	(Millions of yen)	1,900	4,061	216	6,178
As of March 31, 2018	(Millions of yen)	1,566	4,469	61	6,096
As of March 31, 2019	(Millions of yen)	1,518	5,948	95	7,560
As of March 31, 2019	(Thousands of U.S. dollars)	13,678	53,588	853	68,118

#### 14. Impairment Loss

For the fiscal year ended March 31, 2018

The Group recognizes the smallest unit with identifiable independent cash flows as a cash-generating unit.

Individual assets classified as idle assets are each subjected to impairment testing.

During the fiscal year ended March 31, 2018, progress in achieving cost improvement and productivity enhancement was behind schedule at some locations in the Americas' segment engaged in the manufacture and sale of air-conditioning products, which led the Company to believe that recovery in business performance will take an extended period of time. In consideration of such a prospect, the carrying amount was reduced to the recoverable amount, whereby ¥564 million was included in "other expenses" in the consolidated statements of income. This amount comprises ¥50 million for land, ¥384 million for machinery, equipment and vehicles, and ¥129 million for tools, furniture and fixtures. Such recoverable amount represents fair value less disposal cost, as measured by the market-approach valuation method. The fair value used for calculating such recoverable amount is classified into Level 3 on the fair value hierarchy. In addition, a ¥113 million impairment loss on idle assets is included in "other expenses" in the consolidated statements of income. The carrying amount of such idle assets was reduced to the recoverable amount as they were not expected to be used for business purposes. The recoverable amount is the value in use, which was the memorandum amount assuming a value of zero.

The relevant reporting segments are "Japan", "Americas", "Asia", and "China." The amount recognized in each reporting segment is stated in Note "6. Segment Information."

#### For the fiscal year ended March 31, 2019

The Group recognized an impairment loss of ¥90 million (\$811 thousand) during the fiscal year ended March 31, 2019.

Impairment losses were mainly recognized on machinery, equipment and vehicles, etc. classified as idle assets, which are grouped as individual cash-generating units. The carrying amount of such idle assets was reduced to the recoverable amount as they were not expected to be used for business purposes. The recoverable amount is the value in use, which was the memorandum amount assuming a value of zero.

Impairment losses are included in "other expenses" in the consolidated statements of income. The relevant reporting segments are "Japan" and "Asia." The amount recognized in each reporting segment is stated in Note "6. Segment Information."

#### 15. Income Taxes

#### (1) Deferred tax assets and deferred tax liabilities

The breakdown and schedule of deferred tax assets and deferred tax liabilities are as follows:

For the fiscal year ended March 31, 2018

	Millions of yen			
	As of April 1, 2017	Recognized in profit or loss (Note)	Recognized in other comprehensive income	As of March 31, 2018
Deferred tax assets				
Inventories	1,553	(349)	_	1,204
Property, plant and equipment and intangible assets	3,106	(5)	_	3,101
Accrued expenses	1,131	17	_	1,148
Retirement benefits	459	(153)	9	315
Unused tax losses	161	(52)	_	110
Others	186	228	_	414
Total deferred tax assets	6,596	(313)	9	6,292
Deferred tax liabilities				
Property, plant and equipment and intangible assets	4,155	(848)	_	3,307
Financial assets measured at fair value through other comprehensive income	1,308	(3)	156	1,461
Undistributed retained earnings of foreign subsidiaries	820	(70)	_	750
Retirement benefits	1,068	(54)	(177)	836
Others	101	(66)		35
Total deferred tax liabilities	7,452	(1,042)	(21)	6,389

(Note) The difference between the total of recognized in profit or loss in the above table and deferred income tax expense is due to foreign exchange fluctuations.

For the fiscal year ended March 31, 2019	Millions of yen				
	As of April 1, 2018	Recognized in profit or loss (Note)	Recognized in other comprehensive income	As of March 31, 2019	
Deferred tax assets					
Inventories	1,204	(1)	_	1,203	
Property, plant and equipment and intangible assets	3,101	240	_	3,340	
Accrued expenses	1,148	716	_	1,864	
Retirement benefits	315	62	(14)	364	
Unused tax losses	110	(51)	_	59	
Others	414	(34)	_	380	
Total deferred tax assets	6,292	933	(14)	7,211	
Deferred tax liabilities					
Property, plant and equipment and intangible assets	3,307	477	_	3,784	
Financial assets measured at fair value through other comprehensive income	1,461	0	(226)	1,235	
Undistributed retained earnings of foreign subsidiaries	750	98	_	848	
Retirement benefits	836	(55)	51	831	
Others	35	145	_	180	
Total deferred tax liabilities	6,389	665	(176)	6,878	

<sup>(</sup>Note) The difference between the total of recognized in profit or loss in the above table and deferred income tax expense is due to foreign exchange fluctuations.

	Thousands of U.S. dollars			
	As of April 1, 2018	Recognized in profit or loss (Note)	Recognized in other comprehensive income	As of March 31, 2019
Deferred tax assets				
Inventories	10,848	(11)	_	10,837
Property, plant and equipment and intangible assets	27,936	2,161	_	30,097
Accrued expenses	10,344	6,454	_	16,798
Retirement benefits	2,841	562	(127)	3,277
Unused tax losses	988	(457)	_	531
Others	3,731	(304)	_	3,427
Total deferred tax assets	56,688	8,405	(127)	64,966
Deferred tax liabilities				
Property, plant and equipment and intangible assets	29,792	4,298	_	34,090
Financial assets measured at fair value through other comprehensive income	13,162	1	(2,039)	11,123
Undistributed retained earnings of foreign subsidiaries	6,759	886	_	7,645
Retirement benefits	7,534	(498)	455	7,491
Others	315	1,308	_	1,623
Total deferred tax liabilities	57,562	5,995	(1,584)	61,972

(Note) The difference between the total of recognized in profit or loss in the above table and deferred income tax expense is due to foreign exchange fluctuations.

#### (2) Unrecognized deferred tax assets

The amount of deductible temporary differences, unused tax losses and unused tax credits, for which no deferred tax assets were recognized, is as follows. The amount of deductible temporary differences and unused tax losses is described as income basis amount, and that of unused tax credits is described as tax basis amount.

	Millions of	yen	Thousands of U.S. dollars
	2018	2019	2019
Deductible temporary differences	18,340	16,392	147,689
Unused tax losses	29,624	29,817	268,644
Unused tax credits	3,567	4,373	39,401

Unused tax losses for which no deferred tax assets are recognized expire as follows:

	Millions of	Millions of yen	
	2018	2019	2019
1st year	253	260	2,343
2nd year	882	3,667	33,042
3rd year	4,145	4,059	36,572
4th year	3,652	4,192	37,767
5th year and thereafter	20,690	17,638	158,920
Total	29,624	29,817	268,644

Unused tax credits for which no deferred tax assets are recognized expire as follows:

	Millions of yen		Thousands of U.S. dollars	
	2018	2019	2019	
1st year	1,060	1,322	11,915	
2nd year	1,319	967	8,711	
3rd year	965	1,540	13,874	
4th year	40	44	395	
5th year and thereafter	184	500	4,505	
Total	3,567	4,373	39,401	

#### (3) Unrecognized deferred tax liabilities

The amount of taxable temporary differences associated with investments in subsidiaries, for which no deferred tax liabilities are recognized, is as follows. Deferred tax liabilities are not recognized for these investments as the Company is able to control the timing of the reversal of temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

	Millions of yen		Thousands of U.S. dollars	
_	2018	2019	2019	
Temporary differences associated with investments in	96.862	104.403	940.656	
subsidiaries for which no deferred tax liabilities are recognized	90,002	104,403	940,030	

#### (4) Income taxes

The breakdown of income tax expense is as follows:

	Millions of yen		Thousands of U.S. dollars
	2018	2019	2019
Current income tax	(7,520)	(7,200)	(64,867)
Deferred income tax	724	299	2,695
Total	(6,796)	(6,901)	(62,172)

#### (5) Reconciliation between the applicable and effective tax rate

The reconciliation between the applicable tax rate and the effective tax rate is as follows:

	2018	2019
Applicable tax rate	30.3%	30.0%
Different tax rates applied to foreign subsidiaries	(7.1%)	(8.3%)
Undistributed retained earnings of foreign subsidiaries	2.8%	3.4%
Foreign tax	5.2%	6.0%
Temporary differences on elimination in profit or loss resulting from intra-group transactions	0.3%	(0.3%)
Changes in unrecognized deferred tax assets	(3.0%)	(4.4%)
Impact of the change in the tax rate (Note)	(2.3%)	_
Others	(1.1%)	1.4%
Effective tax rate	25.0%	27.9%

Note)

Following the enactment of the Tax Cuts and Jobs Act in the United States on December 22, 2017, the federal corporate tax rate used for calculating deferred tax assets and deferred tax liabilities for the fiscal year ended March 31, 2018 of the Company's subsidiaries in the United States was changed from 35% to 21%.

#### 16. Trade and Other Payables

The breakdown of trade and other payables is as follows:

	Millions of yen		Thousands of U.S. dollars
	2018	2019	2019
Notes and trade payables	34,643	33,646	303,144
Accrued expenses	16,274	17,440	157,129
Accrued payments	4,160	6,656	59,966
Total	55,077	57,741	520,239

The Group classifies trade and other payables into financial liabilities measured at amortized cost.

#### 17. Loans

The breakdown of loans is as follows. There were no loans in default at the end of the each reporting period.

	Millions of yen			Thousands of U.S. dollars
	2018	2019	Average Interest rate (Note)	2019
Short-term loans	6,786	6,883	3.74%	62,011
Long-term loans	_	14,787	0.33%	133,229
Total	6,786	21,670		195,240
Current	6,786	6,883		62,011
Non-current	_	14,787		133,229
Total	6,786	21,670		195,240

The Group classifies loans into financial liabilities measured at amortized cost.

<sup>(</sup>Note) The average interest rate is based on the weighted-average rate calculated based on the interest rates and the balances as of March 31, 2019.

#### 18. Other Financial Liabilities

The breakdown of other financial liabilities is as follows:

	Millions of yen		Thousands of U.S. dollars	
	2018	2019	2019	
Derivatives	1,362	1,539	13,862	
Finance lease obligations	429	130	1,171	
Total	1,791	1,669	15,033	
Current	372	114	1,023	
Non-current	1,419	1,555	14,010	
Total	1,791	1,669	15,033	

The Group classifies derivatives into FVTPL financial liabilities.

#### 19. Provisions

The breakdown of provisions is as follows:

	Millions o	Millions of yen	
	2018	2019	2019
Warranty provisions	1,305	736	6,635
Others	320	247	2,224
Total	1,626	983	8,859
Current	1,422	766	6,899
Non-current	203	218	1,960
Total	1,626	983	8,859

Warranty provisions are expected to be paid within one year, however, the timing of payment is affected by the timing of claims from customers.

The schedule of provisions is as follows:

	Millions of yen		
	Warranty provisions	Others	Total
As of April 1, 2018	1,305	320	1,626
Increase during the fiscal year	642	10	652
Interest cost associated with passage of time	<del>_</del>	4	4
Decrease due to intended use	(529)	(87)	(616)
Reversal during the fiscal year	(685)	0	(685)
Foreign currency translation adjustments	3	0	3
As of March 31, 2019	736	247	983

	Thousands of U.S. dollars		
	Warranty provisions	Others	Total
As of April 1, 2018	11,761	2,886	14,647
Increase during the fiscal year	5,782	93	5,875
Interest cost associated with passage of time	_	35	35
Decrease due to intended use	(4,762)	(787)	(5,550)
Reversal during the fiscal year	(6,172)	0	(6,171)
Foreign currency translation adjustments	26	1	27
As of March 31, 2019	6,635	2,224	8,859

#### 20. Employee Benefits

#### (1) Defined benefit pension plans

The Company and certain consolidated subsidiaries adopt defined benefit pension plans. The defined benefit pension plan is mainly the Company's, which accounts for approximately 90% of the total present value of defined benefit obligations. It is composed of the Company's single-employer plan and a multi-employer plan.

#### (The Company's single-employer plan)

The Company has a welfare pension fund plan as a defined benefit pension plan. This plan is operated by delegating the management and investment of plan assets to pension property management trust institutions pursuant to the rules on defined benefit corporate pension plans that are agreed between an employer and employees.

In this plan, employees are entitled to receive the amount determined based on the years of service and wage level, etc., as lump-sum payment at the time of their retirement. If an employee satisfies certain conditions such as years of service, such employee may receive benefits as a fixed-term annuity instead of the lump-sum payment.

The Defined-Benefit Corporate Pension Act provides that pension premiums shall be recalculated at least every five years so that the financial stability of the plan can be maintained through the future.

#### (Multi-employer plan)

The Company participates in the HONDA PENSION FUND, a multi-employer plan, in addition to the single-employer plan stated above. The administration of the plan is conducted by a fund legally independent of the Company. The fund establishes the board of representatives, which consists of, in equal numbers, representatives elected by mutual election by employers and participants. Directors and auditors are appointed as executive officers through mutual election by the representatives. Directors are responsible to faithfully execute their duties with respect to the management and investment of pension reserves for the fund complying with laws and regulations, any legal orders issued by the Minister of Health, Labour and Welfare and the Chief of the Regional Bureau of Health and Welfare, the corporate pension fund rules (hereinafter the "Rules"), and the resolutions of the board of representatives. In addition, directors are prohibited from being engaged in any actions that hinder proper management and investment of pension reserves for the purpose of gaining their own interests or interests of third parties other than the fund.

This plan is a plan similar to the cash balance plan, under which an employee may receive the amount calculated based on the years of service, wage level, annuity rate (index rate), etc., as a lump-sum payment at the time of their retirement. In addition, if an employee satisfies certain conditions such as years of service, such employee may receive benefits as a fixed-term annuity or life-term annuity instead of the lump-sum payment.

The Company assumes an obligation to contribute premiums to the fund. The Defined-Benefit Corporate Pension Act provides that pension premiums shall be recalculated at least every five years so that the financial stability can be maintained through the future. The premiums contributed may be used for benefit payments of other participating employers.

If the reserved amount falls below the minimum funding requirements at the time of dissolution of the plan, the employers are required to make a lump-sum contribution as a premium to meet the minimum funding requirement. In addition, since the Rules set forth that the entire amount of residual assets at the time of dissolution of the plan shall be distributed to employees, such amount shall not be returned to the Company and other participating employers.

If an employer withdraws from the plan, the employer is required to make a lump-sum payment for the deficit, etc., that is expected to be incurred from the withdrawal.

#### (a) Breakdown of net defined benefit liability (asset)

The breakdown of net defined benefit liability (asset) is as follows:

	Millions of yen		Thousands of U.S. dollars	
	2018	2019	2019	
Present value of defined benefit obligations	44,768	46,149	415,796	
Fair value of plan assets	45,470	46,197	416,223	
Defined benefit liability (net)	2,081	2,720	24,510	
Defined benefit asset (net)	2,784	2,768	24,937	

#### (b) Changes in present value of retirement benefit obligations

The changes in present value of retirement benefit obligations are as follows:

	Millions of yen	
As of April 1, 2017	46,380	
Service cost	2,296	
Interest cost	345	
Actuarial gain or loss		
Changes in demographic assumptions	10	
Changes in financial assumptions	364	
Experience adjustments	(51)	
Past service cost and gain or losses of settlements	38	
Benefits paid	(4,545)	Thousands of
Foreign currency translation adjustments	(70)	U.S. dollars
As of March 31, 2018	44,768	403,348
Service cost	2,313	20,839
Interest cost	232	2,087
Actuarial gain or loss		
Changes in demographic assumptions	0	(2)
Changes in financial assumptions	705	6,348
Experience adjustments	(212)	(1,908)
Past service cost and gain or losses of settlements	(2)	(17)
Benefits paid	(1,656)	(14,922)
Foreign currency translation adjustments	3	24
As of March 31, 2019	46,149	415,796

#### (c) Significant actuarial assumptions and sensitivity analysis

The significant actuarial assumptions (weighted average) are as follows:

-	2018	2019
Discount rate	0.5%	0.4%

The effects on the present value of defined benefit obligations due to a 0.5% increase or decrease in the significant actuarial assumptions are as follows:

		Millions of yen		Thousands of
·	Effects on present value of defined benefit obligations		U.S. dollars	
Changes in assumptions		2018	2019	2019
Discount rate	Increase of 0.5%	(2,393)	(2,319)	(20,896)
Discount rate	Decrease of 0.5%	2,634	2,544	22,923

The present values of the defined benefit obligations in cases of a 0.5% increase and decrease in the discount rate are calculated in the same manner as used in the calculation of present values of the defined benefit obligations recognized in the consolidated statements of financial position, and thereby, the differences from the actual present values of the defined benefit obligations are determined as the result of the sensitivity analysis. In such analysis, it is assumed that variables other than the discount rate remain fixed. However, in fact, there may be times when changes are correlated.

#### (d) Information on the maturity composition of defined benefit obligations

The weighted average duration is as follows:

	2018	2019
Weighted average duration	12.2 years	11.4 years

#### (e) Schedule of plan assets

The changes in fair value of plan assets are as follows:

	Millions of yen	
As of April 1, 2017	47,464	
Contributions by the employer	1,939	
Benefits paid	(4,450)	
Interest income (Note)	301	
Return on plan assets (excluding interest income)	274	Thousands of
Foreign currency translation adjustments	(58)	U.S. dollars
As of March 31, 2018	45,470	409,677
Contributions by the employer	1,511	13,613
Benefits paid	(1,625)	(14,640)
Interest income (Note)	190	1,716
Return on plan assets (excluding interest income)	665	5,994
Foreign currency translation adjustments	(15)	(138)
As of March 31, 2019	46,197	416,223

<sup>(</sup>Note) Interest income is measured by multiplying the fair value of plan assets at the beginning of the fiscal year by the discount rate used for the calculation of the present value of defined benefit obligations.

#### (f) Breakdown of fair value of plan assets by type

The Group's investment policy is designed to optimize the total investment income over the mid- to long-term under acceptable risk levels in order to ensure pension benefits of employees. To reduce risks, the plan assets are diversified, mainly in domestic and overseas stocks and bonds based on asset allocation targets. Regarding asset allocation, the Group establishes allocation targets to be maintained over the mid- to long-term based on the correlation between the mid- to long-term forecast of risk and return and the actual investment performance of each asset. These asset allocation targets are reviewed in an appropriate manner when any material change arises in the investment environment, etc., of plan assets.

The Group plans to contribute ¥1,539 million (\$13,867 thousand) to plan assets in the fiscal year ending March 31, 2020.

The breakdown of fair value of plan assets by type is as follows:

	Millions of yen			Thousands of	of U.S. dollars	
-	2018		2019		2019	
-	Quoted price in an active market is available	No quoted price in an active market is available	Quoted price in an active market is available	No quoted price in an active market is available	Quoted price in an active market is available	No quoted price in an active market is available
Stocks (Note)	6,764	6,449	7,116	9,486	64,114	85,468
Bonds (Note)	3,131	12,150	3,526	9,586	31,767	86,364
General accounts of life insurance companies	_	2,455	_	2,516	_	22,667
Hedge funds	_	3,907	_	3,415	_	30,766
Cash and cash equivalents	9,163	_	8,181	_	73,710	_
Others	191	1,260	229	2,143	2,062	19,306
Total	19,249	26,221	19,052	27,145	171,652	244,571

<sup>(</sup>Note) A portion of plan assets is invested in the joint trust of a trust bank and classified as an item for which a quoted price in an active market is not available

#### (g) Defined benefit cost

The breakdown of defined benefit cost is as follows:

	Millions of yen		Thousands of U.S. dollars
	2018	2019	2019
Service cost	(2,296)	(2,313)	(20,839)
Past service cost and gain or losses of settlements	(38)	2	17
Net interest	(44)	(41)	(371)
Total	(2,378)	(2,352)	(21,193)

These costs are included in "cost of sales", "selling, general and administrative expenses" and "other expenses" in the consolidated statements of income.

#### (2) Defined contribution pension plans

Some consolidated subsidiaries adopt defined contribution pension plans. The amount of cost recognized during the fiscal years ended March 31, 2018 and 2019 is as follows. The cost is included in "cost of sales" and "selling, general and administrative expenses" in the consolidated statements of income.

	Millions o	Millions of yen	
	2018	2019	2019
Contributions	(817)	(805)	(7,252)

#### 21. Equity and Other Equity Items

#### (1) Number of shares authorized

The number of shares authorized is as follows:

	2018	2019
Number of shares authorized (shares)	240,000,000	240,000,000

#### (2) Total number of shares issued

The total number of shares issued is as follows. There are no changes in the total number of shares issued during the fiscal year. In addition, all the shares issued by the Company are non-par value common stock with no limitation on rights, and the shares issued are fully paid.

	2018	2019
Total number of shares issued (shares)	73,985,246	73,985,246
(3) Treasury stock		
Number of treasury stock is as follows:		
	2018	2019

#### (4) Information on surplus included in equity

Number of treasury stock (shares)

#### (a) Capital surplus

The components of capital surplus are as follows:

#### (i) Legal capital surplus

The Japanese Companies Act provides that at least 50% of the proceeds upon an issuance of shares is required to be recorded as the common stock, and the remainder is required to be recorded as legal capital surplus.

26.851

27.205

#### (ii) Other capital surplus

Changes in the ownership interest in a subsidiary without a loss of control is treated as an equity transaction, and the amount equivalent to goodwill, negative goodwill, etc., incurred in connection with any such changes is recorded in other capital surplus.

#### (b) Retained earnings

The components of retained earnings are as follows:

#### (i) Legal retained earnings

The Japanese Companies Act provides that 10% of dividends of capital surplus (excluding legal capital surplus) and retained earnings (excluding legal retained earnings) shall be appropriated as legal capital surplus and legal retained earnings until the aggregate amount of legal capital surplus and legal retained earnings reaches 25% of the common stock. At certain foreign subsidiaries, similar reserves are also required pursuant to local laws.

#### (ii) Other retained earnings

Other retained earnings represent the accumulated amount of profit earned by the Group.

#### (5) Information on other components of equity

#### (a) Gains or losses on financial assets measured at fair value through other comprehensive income

This is the accumulated amount of changes in fair value of financial assets measured at fair value through other comprehensive income.

#### (b) Remeasurement of net benefit defined benefit liabilities (assets)

Remeasurement of net benefits defined benefit liabilities (assets) comprise actuarial gain or loss and the return on plan assets (excluding the amount included in net interest on defined benefit liabilities (assets)). Remeasurement of defined benefit liabilities (assets), net, are recognized as other comprehensive income in the fiscal year in which they occurred and are immediately transferred to retained earnings.

#### (c) Foreign currency translation adjustments

This is an accumulated amount of exchange differences occurring when standalone financial statements of foreign subsidiaries prepared in foreign currencies are translated into Japanese yen upon consolidation.

#### 22. Selling, General and Administrative Expenses

The breakdown of selling, general and administrative expenses is as follows:

	Millions of yen		Thousands of U.S. dollars
	2018	2019	2019
Employee benefit expenses	(11,281)	(12,131)	(109,302)
Freight and packing expenses	(4,503)	(4,708)	(42,418)
Depreciation and amortization	(1,051)	(940)	(8,471)
Others	(14,679)	(13,218)	(119,089)
Total	(31,514)	(30,997)	(279,280)

#### 23. Other Income and Other Expenses

#### (1) Other income

The Group recognized gains on sales of property, plant and equipment of ¥23 million and ¥48 million (\$434 thousand) for the fiscal years ended March 31, 2018 and 2019, respectively.

There is no additional significant other income.

#### (2) Other expenses

The Group recognized impairment losses of ¥677 million and ¥90 million (\$811 thousand) for the fiscal years ended March 31, 2018 and 2019, respectively. The breakdown of impairment loss is presented in Note "14. Impairment Loss."

There are no additional significant other expenses.

#### 24. Finance Income and Finance Costs

#### (1) Finance income

The breakdown of finance income is as follows:

	Millions of	Millions of yen	
	2018	2019	2019
Interest income	548	756	6,808
Dividend income	149	169	1,520
Total	697	924	8,328

All dividend income arises from financial assets measured at fair value through other comprehensive income. Those are investments which the Group owns at the end of the each reporting period.

	Millions of yen		Thousands of U.S. dollars
	2018	2019	2019
Financial assets derecognized during the year	0	0	1
Financial assets held at year-end	148	169	1,520
Total	149	169	1,520

#### (2) Finance costs

The breakdown of finance costs is as follows:

	Millions of yen		Thousands of U.S. dollars
	2018	2019	2019
Interest costs	(304)	(717)	(6,458)
Foreign exchange loss	(198)	(1,613)	(14,532)
Loss on valuation of derivatives	(1,363)	(95)	(854)
Total	(1,865)	(2,425)	(21,844)

#### 25. Earnings per Share

Basic earnings per share and the basis on which the numerator is determined are as follows. There are no dilutive potential ordinary shares.

		2018	2019
Earnings per share attributable to owners of the parent	(Millions of yen)	17,824	15,706
Weighted average number of ordinary shares outstanding during the year	(shares)	73,958,671	73,958,218
Basic earnings per share	(yen)	241.00	212.37

		2019
Earnings per share attributable to owners of the parent	(Thousands of U.S. dollars)	141,510
Basic earnings per share	(U.S. dollars)	1.91

#### 26. Classification of Items Based on Nature

The significant accounts of expenses, if the Group classifies these based on nature, are "employee benefit costs" and "depreciation and amortization". Both of these are disclosed as "cost of sales," and "selling, general and administrative expenses" in the consolidated statements of income. The total amounts are as follows:

	Millions of	yen	Thousands of U.S. dollars
	2018	2019	2019
Employee benefit costs	(83,726)	(85,776)	(772,828)
Depreciation and amortization	(17,801)	(17,139)	(154,420)

#### 27. Other Comprehensive Income

The amount of changes and income tax effects relating to each component of other comprehensive income for each year, including non-controlling interests, are as follows:

	N	Millions of yen			
		2018			
	Before	Tax effect	After		
	tax effect		tax effect		
Items that will not be reclassified to profit or loss					
Gains (losses) on financial assets measured at fair value through other comprehensive income					
Amount arising during the year	447	(156)	291		
Subtotal	447	(156)	291		
Remeasurement of the net defined benefit liabilities (assets)					
Amount arising during the year	(50)	186	137		
Subtotal	(50)	186	137		
Items that may be reclassified to profit or loss					
Foreign currency translation adjustments					
Amount arising during the year	(1,505)	_	(1,505)		
Subtotal	(1,505)	_	(1,505)		
Total other comprehensive income (loss)	(1,108)	30	(1,078)		

	Millions of yen			
	2019			
	Before	Tax effect	After	
	tax effect		tax effect	
Items that will not be reclassified to profit or loss				
Gains (losses) on financial assets measured at fair value through other comprehensive income				
(loss)				
Amount arising during the year	(794)	226	(568)	
Subtotal	(794)	226	(568)	
Remeasurement of the net defined benefit liabilities (assets)				
Amount arising during the year	173	(65)	108	
Subtotal	173	(65)	108	
Items that may be reclassified to profit or loss				
Foreign currency translation adjustments				
Amount arising during the year	2,312	_	2,312	
Subtotal	2,312	_	2,312	
Total other comprehensive income (loss)	1,691	162	1,852	

Annual Report 2019 69

		2019		
	Before	T#4	After	
	tax effect	Tax effect	tax effect	
Items that will not be reclassified to profit or loss				
Gains (losses) on financial assets measured at fair value through other comprehensive income				
(loss)				
Amount arising during the year	(7,156)	2,039	(5,116)	
Subtotal	(7,156)	2,039	(5,116)	
Remeasurement of the net defined benefit liabilities (assets)				
Amount arising during the year	1,557	(582)	975	
Subtotal	1,557	(582)	975	
Items that may be reclassified to profit or loss				
Foreign currency translation adjustments				
Amount arising during the year	20,831	_	20,831	
Subtotal	20,831	_	20,831	
Total other comprehensive income (loss)	15,231	1,458	16,689	

There are no reclassification adjustments arising from the above each item for each year.

#### 28. Dividends

For the fiscal year ended March 31, 2018

#### (1) Cash dividends paid

Resolution	Class of	Total dividends	Dividends per	Record date	Effective date	Source of
Resolution	shares	(Millions of yen)	share (yen)	Record date	Effective date	dividends
June 23, 2017 Annual Shareholders Meeting	Ordinary shares	1,479	20	March 31, 2017	June 26, 2017	Retained earnings
November 6, 2017	Ordinary	1.553	21	September 30,	November 27,	Retained
Board of Directors	shares	1,555	21	2017	2017	earnings
Total	_	3,032	<u> </u>	_	_	

#### (2) Dividends with a record date in the fiscal year ended March 31, 2018 and an effective date in the following fiscal year

Resolution	Class of shares	Total dividends (Millions of yen)	Dividends per share (yen)	Record date	Effective date	Source of dividends
June 22, 2018 Annual Shareholders Meeting	Ordinary shares	1,627	22	March 31, 2018	June 25, 2018	Retained earnings

#### For the fiscal year ended March 31, 2019

#### (1) Cash dividends paid

Resolution	Class of	Total dividends	Dividends per	Record date	Effective date	Source of
	shares	(Millions of yen)	share (yen)	1100014 4410		dividends
June 22, 2018 Annual Shareholders Meeting	Ordinary shares	1,627	22	March 31, 2018	June 25, 2018	Retained earnings
November 2, 2018	Ordinary	1.627	22	September 30,	November 30,	Retained
Board of Directors	shares	1,027	22	2018	2018	earnings
Total	_	3,254	_	<del>_</del>	<u> </u>	_

# (2) Dividends with a record date in the fiscal year ended March 31, 2019 and an effective date in the following fiscal year

Resolution	Class of shares	Total dividends (Millions of yen)	Dividends per share (yen)	Record date	Effective date	Source of dividends
June 21, 2019 Annual Shareholders Meeting	Ordinary shares	1,701	23	March 31, 2019	June 24, 2019	Retained earnings

#### For the fiscal year ended March 31, 2019

#### (1) Cash dividends paid

Resolution	Class of shares	Total dividends (Thousands of U.S. dollars)	Dividends per share (U.S. dollars)	Record date	Effective date	Source of dividends
June 22, 2018 Annual Shareholders Meeting	Ordinary shares	14,660	0.20	March 31, 2018	June 25, 2018	Retained earnings
November 2, 2018	Ordinary	14.660	0.20	September 30,	November 30,	Retained
Board of Directors	shares	14,000	0.20	2018	2018	earnings
Total	_	29,319	_	_	_	

# (2) Dividends with a record date in the fiscal year ended March 31, 2019 and an effective date in the following fiscal year

Resolution	Class of shares	Total dividends (Thousands of U.S. dollars)	Dividends per share (U.S. dollars)	Record date	Effective date	Source of dividends
June 21, 2019 Annual Shareholders Meeting	Ordinary shares	15,326	0.21	March 31, 2019	June 24, 2019	Retained earnings

#### 29. Financial Instruments

Financial assets measured at fair value through profit or loss are referred to as "FVTPL financial assets," debt financial assets measured at fair value through other comprehensive income are referred to as "FVTOCI debt financial assets," equity financial assets measured at fair value through other comprehensive income are referred to as "FVTOCI equity financial assets," and financial liabilities measured at fair value through profit or loss are referred to as "FVTPL financial liabilities."

#### (1) Disclosure of fair value

#### (a) Fair value and carrying amount

The carrying amount and fair value of long-term loans payable (including the current portion) are as follows.

Since financial instruments measured at amortized cost are settled within the short term and the carrying amount reasonably approximates to the respective fair value, they are not included in the table below.

Financial instruments measured at fair value on a recurring basis are also not included in the table below, because the fair value equals the respective carrying amount.

		Millions	Thousands of U.S. dollars			
	2018		2019		2019	
	Carrying amount	Fair value	Carrying amount	Fair value	Carrying amount	Fair value
Long-term loans payable	_		14,787	14,859	133,229	133,877

The fair value is calculated based on the present value by discounting the sum of the principal and interest at the interest rate assumed for a new similar borrowing.

The Group classifies long-term loans payable into Level 2 of the fair value hierarchy.

#### (b) Measurement of fair value

With respect to financial instruments measured at fair value, the fair value is classified into Level 1 to Level 3 based on the observability and significance of the inputs used for measurement.

Level 1: Quoted prices in active markets for identical assets or liabilities (no adjustment)

Level 2: Fair value calculated using an observable price other than quoted prices in Level 1, either directly or indirectly

Level 3: Fair value calculated using valuation techniques including unobservable inputs

"Derivatives (assets)," "equity instruments," and "derivatives (liabilities)" referred to in the table below are included in "other financial assets (current)," "other financial liabilities (current)" and "other financial liabilities (non-current)" in the consolidated statements of financial position, respectively.

			,	
	Level 1	Level 2	Level 3	Total
Assets:				
FVTPL financial assets				
Derivatives	_	60	_	60
FVTOCI equity financial assets				
Equity instruments	5,538	_	226	5,764
Total	5,538	60	226	5,824
Liabilities:				
FVTPL financial liabilities				
Derivatives	_	1,362	_	1,362
Total		1,362		1,362
As of March 31, 2019				
, , , , , , , , , , , , , , , , , , , ,		Millions o		
	Level 1	Level 2	Level 3	Total
Assets:				
FVTPL financial assets				
Derivatives	_	81	_	81
FVTOCI equity financial assets				
Equity instruments	4,526		449	4,975
Total	4,526	81	449	5,057
Liabilities:			_	
FVTPL financial liabilities				
Derivatives	_	1,539	_	1,539
Total		1,539		1,539
		Thousands of	U.S. dollars	
	Level 1	Level 2	Level 3	Total
Assets:				
FVTPL financial assets				
Derivatives	_	732	_	732
FVTOCI equity financial assets				
Equity instruments	40,782	_	4,046	44,827
Total	40,782	732	4,046	45,560
Liabilities:				
FVTPL financial liabilities				
Derivatives	_	13,862	_	13,862
Total		13,862		13,862
_	·	10,002		10,002

Millions of yen

There was no transfer of assets or liabilities between levels of the fair value hierarchy during each period presented.

Financial instruments classified as Level 2 are forward exchange contracts etc. The fair value of forward exchange contracts etc. is calculated using the quoted price presented by the relevant financial institutions, etc.

Main financial instruments classified as Level 3 are shares of Japanese unlisted companies. The fair value of unlisted shares is calculated using the comparable listed company analysis method (a method to calculate multipliers of various financial indicators relative to the market share prices of comparable listed companies and add necessary adjustments to such multipliers) based on market approaches. An unobservable input for the measurement of fair value of financial assets classified in Level 3 is a price-earnings ratio, and in the calculation using the comparable listed company analysis method, the Company continuously makes comparisons with multiple comparable listed companies as well as takes into account illiquidity discounts.

#### (2) Disclosure of risks

#### (a) Market risk

is excluded.

#### (i) Foreign currency exchange rate risk

The Group engages in business operation on a global scale, and thus holds financial instruments denominated in foreign currencies other than functional currencies. Therefore, fluctuations in exchange rates have an impact on the performance of the Group, and such financial instruments are exposed to the foreign currency exchange rate risk, mainly the exchange rate between the U.S. dollar and Japanese yen.

For the purpose of reducing the foreign currency exchange rate risk associated with trade receivables and payables denominated in foreign currencies, the Group uses foreign currency forward exchange contracts and currency swap transactions as appropriate. The execution and management of foreign currency forward exchange contracts are conducted in accordance with the internal management rules that provide transaction authority, etc., and contents of such transactions are reported to a director in charge of risk management on a case-by-case basis.

If the Japanese yen appreciates by 10% against the U.S. dollar at the fiscal year-end, effects on profit before tax are as follows. The amount corresponding to the portion hedged against the foreign currency exchange rate fluctuation risk by derivative transactions

In such analysis, it is assumed that variables other than the exchange rate between the U.S. dollar and Japanese yen are fixed. However, in fact, they do not always change independently.

	Millions o	of yen	Thousands of U.S. dollars
	2018	2019	2019
Profit before tax	(224)	(113)	(1,015)

#### (ii) Price fluctuation risk of equity instruments

The Group has equity instruments, such as shares of listed companies with whom the Group maintains business relationships, and the prices thereof are exposed to market price fluctuation risk. Since these instruments are designated as FVTOCI equity financial assets in view of the holding purpose, the fluctuation of the prices thereof affects other comprehensive income, not profit or loss. The current fair value of the equity instruments and the financial status of issuers are assessed regularly, and the changes in holding status and fair value are reported to a director in charge of risk management.

If the market value of these instruments declines 10% at the fiscal year-end, the impact on other comprehensive income (before the tax effects) is as follows. In such analysis, it is assumed that variables other than market prices remain fixed. However, in fact, they do not always change independently.

	Millions o	of yen	Thousands of U.S. dollars
	2018	2019	2019
Other comprehensive income (loss) (before tax effects)	(554)	(453)	(4,078)

#### (iii) Interest rate ris

The Group procures funds for working capital through interest-bearing debt. However, the payment of interest has a minimal impact on the performance of the Group.

#### (b) Credit risk

Most of the receivables arising from operating activities are with Honda Motor Co., Ltd. and its group companies, and are exposed to the credit risk of said group. However, the credit risk is limited as the level of creditworthiness is high.

At the Group, the division that manages operations administers the due date and balance of trade receivables of each counterparty and assesses the credit standing, etc., of major counterparties in accordance with the "Credit Management Rules" in order to reduce credit risk

Derivatives are exposed to the credit risk of the counterparty financial institutions. The Group enters into derivative transactions only with financial institutions that have high credit ratings. Therefore, the credit risk on such transactions is limited.

The carrying amount of financial assets, net of impairment losses, recorded in the consolidated statements of financial position is the maximum exposure to credit risk.

The Group records a loss allowance for financial assets measured at amortized cost.

In recognizing and measuring the loss allowance, the financial assets are classified into one of the following stages depending on whether credit risk has increased significantly, or the financial asset is credit-impaired.

- Stage 1: Credit risk has not increased significantly
- Stage 2: Credit risk has increased significantly, but the financial asset is not credit-impaired
- Stage 3: Credit risk has increased significantly, and the financial asset is credit-impaired

A significant increase in credit risk refers to significantly increased risk of default at the end of the fiscal year compared with that at the initial recognition.

Whether there has been a significant increase in credit risk is determined based on the change in the risk of default, in view of deteriorated financial performance of the counterparty or past due information.

The Group considers that default has occurred if the issuer or borrower is under significant financial difficulty, or has given rise to delinquency, etc., in payment of interest or principal.

Given any situation that is deemed to constitute default, the Group decides that there exists objective evidence that the financial asset is credit impaired, and classifies the corresponding financial asset as a credit-impaired financial asset.

Regardless of the aforementioned staged classification, if a financial asset is reasonably believed unrecoverable in its entirety or a portion thereof, due to circumstances such as legal extinguishment of receivables, the carrying amount of the corresponding financial asset shall be directly written off.

For the purpose of provision for doubtful accounts for trade receivables, lifetime expected credit losses are collectively measured based on a simplified approach, as such trade receivables do not contain a significant financing component.

#### (c) Liquidity risk

Liquidity risk is the risk that the Group will be unable to meet maturity dates of its repayment obligations for financial liabilities that become due.

The Group manages liquidity risk through the cash management plan prepared and updated by the financial division of each group company on a timely basis and by maintaining the level of liquidity at hand.

The balances of financial liabilities (including guarantee obligations) by maturity date are as follows. The financial liabilities included in "trade and other payables" in the consolidated statements of financial position are not included in the table below, as they are all current liabilities and their contractual amount equals their carrying amount. Guarantee obligations are included in the earliest possible period in which the maximum amount of guarantee obligations may be demanded.

As of March 31, 2018

	Willions of yen							
	Carrying amount	Contractual amount	Within 1 year	1 year to 2 years	2 years to 3 years	3 years to 4 years	4 years to 5 years	Over 5 years
Loans	6,786	6,786	6,786	_	_	_	_	_
Other financial liabilities								
Derivatives	1,362	1,362	172	249	249	249	249	193
Lease obligations	429	434	367	33	25	8	_	_
Guarantee obligations	_	193	193	_	_	_	_	_
Total	8,577	8,775	7,518	282	274	257	249	193

Millions of ven

#### As of March 31, 2019

		Millions of yen						
	Carrying amount	Contractual amount	Within 1 year	1 year to 2 years	2 years to 3 years	3 years to 4 years	4 years to 5 years	Over 5 years
Loans	21,670	21,942	6,932	49	49	49	14,863	_
Other financial liabilities								
Derivatives	1,539	1,539	339	316	316	316	251	_
Lease obligations	130	132	93	31	8	_	_	_
Guarantee obligations	_	173	173	_	_	_	_	_
Total	23,339	23,786	7,537	396	373	365	15,114	_

		Thousands of U.S. dollars						
	Carrying amount	Contractual amount	Within 1 year	1 year to 2 years	2 years to 3 years	3 years to 4 years	4 years to 5 years	Over 5 years
Loans	195,240	197,697	62,456	444	444	444	133,909	_
Other financial liabilities								
Derivatives	13,862	13,862	3,051	2,851	2,851	2,851	2,257	_
Lease obligations	1,171	1,195	839	279	76	_	_	_
Guarantee obligations	_	1,561	1,561	_	_	_	_	_
Total	210,273	214,314	67,907	3,575	3,372	3,296	136,166	_

#### 30. Capital Management

The Group manages capital aiming to maximize corporate value through sustainable growth. To achieve this objective, the Group's basic policy for capital management is to secure sufficient equity for the implementation of agile business investments and to maintain financially sound equity structures.

The important indicator for capital management is the equity ratio as stated below. The amount of capital represents "total equity interests attributable to owners of the parent," and the equity ratio is calculated by dividing said amount by "total liabilities and equity."

	Millions o	Millions of yen	
	2018	2019	2019
Capital	184,512	198,353	1,787,121
Total liabilities and equity	283,711	315,189	2,839,792
Equity ratio	65.0%	62.9%	_

There is no significant externally imposed capital requirement.

#### 31. Changes in liabilities arising from financing activities

For the fiscal year ended March 31, 2018

	Millions of yen						
	_		Non-cash changes				
	As of April 1, 2017	Cash flows	(foreign exchange fluctuations)	As of March 31, 2018			
Short-term loans	8,029	(889)	(354)	6,786			
Long-term loans (Note)	561	(554)	(7)	_			

#### For the fiscal year ended March 31, 2019

	Millions of yen						
		Non-cash changes					
	As of April 1, 2018	Cash flows	(foreign exchange	As of March 31, 2019			
			fluctuations)				
Short-term loans	6,786	(177)	273	6,883			
Long-term loans (Note)	_	14,787	_	14,787			

	Thousands of U.S. dollars						
		Non-cash changes					
	As of April 1, 2018	Cash flows	(foreign exchange	As of March 31, 2019			
			fluctuations)				
Short-term loans	61,144	(1,592)	2,459	62,011			
Long-term loans (Note)		133,229		133,229			

(Note) Long-term loans include long-term loans scheduled to be repaid within one year.

#### 32. Related Parties

#### (1) Transactions with related parties

The major transactions between the Group and related parties are as follows:

For the fiscal year ended March 31, 2018

			Millions	of yen
Туре	Name of related parties	Content of transactions	Transaction amount	Outstanding balance
A company with significant	Honda Motor Co., Ltd.	Sales of products, such as fuel injection system, etc.	51,128	9,183
influence on the Company	Florida Motor Co., Etd.	Purchase of raw materials, etc.	742	138
Other related party	Honda of America Manufacturing, Inc.	Sales of products, such as fuel injection system, etc.	36,137	2,466
Other related party	Dongfeng Honda Engine Co., Ltd.	Sales of products, such as fuel injection system, etc.	35,415	4,899

#### For the fiscal year ended March 31, 2019

			Millions	of yen
Туре	Name of related parties	Content of transactions	Transaction amount	Outstanding balance
A company with significant	Honda Motor Co., Ltd.	Sales of products, such as fuel injection system, etc.	53,743	8,157
influence on the Company	Horida Motor Go., Etd.	Purchase of raw materials, etc.	713	118
Other related party	Honda of America Manufacturing, Inc.	Sales of products, such as fuel injection system, etc.	32,261	3,666
Other related party	Dongfeng Honda Engine Co., Ltd.	Sales of products, such as fuel injection system, etc.	35,895	2,938
			Thousands of	U.S. dollars
Туре	Name of related parties	Content of transactions	Transaction Amount	Outstanding balances
A company with significant	Honda Motor Co., Ltd.	Sales of products, such as fuel injection system, etc.	484,216	73,492
influence on the Company	HONGA MOIOI CO., Etc.	Purchase of raw materials, etc.	6,427	1,064
Other related party	Honda of America Manufacturing, Inc.	Sales of products, such as fuel injection system, etc.	290,664	33,029
Other related party	Dongfeng Honda Engine Co., Ltd.	Sales of products, such as fuel injection system, etc.	323,407	26,470

#### (2) Management personnel compensation

The total amount of personnel compensation for directors and corporate auditors of the Company is as follows:

	Millions of	Millions of yen	
	2018	2019	2019
Base compensation and bonus	(355)	(354)	(3,185)

#### 33. Contingent Liabilities

The Group guarantees bank loans held by employees who belong to the Honda Housing Mutual Aid Society to honor the right to demand compensation, based on guarantee and indemnification agreements entered into Honda Motor Co., Ltd. In addition, the Group guarantees bank loans held by employees of the Company and its consolidated subsidiaries under the earthquake housing loan program. Guarantee obligations are as follows:

	Millions of	Millions of yen	
	2018	2019	2019
Honda Housing Mutual Aid Society	185	167	1,508
Earthquake housing loan program	7	6	52
Total	193	173	1,561
-			

#### 34. Subsequent Event

Not applicable.

#### 35. Commitments

Contractual commitments for the acquisition of property, plant and equipment and intangible assets are as follows.

	Millions o	f yen	Thousands of U.S. dollars	
	2018	2019	2019	
Acquisition of property, plant and				
equipment and intangible assets	1,609	4,182	37,679	

#### 36. Composition of the Group

#### (1) Composition of the Group

The composition of the Group is as follows. The Group does not have any associates.

	D "	Number of 0	companies
	Reporting segment	2018	2019
Japan		11	10
Americas		7	7
Asia		10	10
China		4	4
	Total	32	31

#### (2) Subsidiaries

The consolidated subsidiaries of the Group are as follows. The Group does not have any subsidiaries with significant non-controlling interests.

0	Lanation	Reporting	Ownership interests *1	
Company name	Location	segment	2018	2019
Keihin Sakura Corporation *2	Miyagi	Japan	100.00%	_
<u> </u>	Prefecture	•		
Keihin Nasu Corporation	Tochigi	Japan	100.00%	100.00%
Tomm Hada dorporation	Prefecture	оаран	100.0070	100.0070
Keihin Watari Corporation *2	Miyagi	Japan	100.00%	
Neillin Watan Corporation 2	Prefecture	Japan	100.0070	_
Vaihin Manufacturing Corneration *2	Miyagi	lanan		100.00%
Keihin Manufacturing Corporation *2	Prefecture	Japan	_	100.00%
Kaihin Elastranias Tashualasu, Ina	Miyagi	lanan	400.000/	100.00%
Keihin Electronics Technology, Inc.	Prefecture	Japan	100.00%	
K TI: W L O	Kanagawa	Japan	51.00%	51.00%
Keihin Valve Corporation	Prefecture			
	Tochigi	1	100.000/	100.000/
Keihin Thermal Technology Corporation	Prefecture	Japan	100.00%	100.00%
Keihin-Grand Ocean Thermal Technology (Dalian) Co., Ltd.	China	Japan	55.00%	55.00%
	Czech			
Keihin Thermal Technology Czech, s.r.o.	Republic	Japan	100.00%	100.00%
	United			
Keihin Europe Ltd.	Kingdom	Japan	100.00%	100.00%
Keihin Sales and Development Europe GmbH	Germany	Japan	100.00%	100.00%
Keihin North America, Inc.	U.S.A.	Americas	75.10%	75.10%
Kaihin Caralina Cuatara Tashnalaru, II C	11.0.4	A	75.10%	75.10%
Keihin Carolina System Technology, LLC.	U.S.A.	Americas	(100.00%)	(100.00%)

Campany name	Location	Reporting	Ownership interests *1	
Company name	Location	segment	2018	2019
Keihin IPT Mfg, LLC.	U.S.A.	Americas	75.10% (100.00%)	75.10% (100.00%)
Keihin Michigan Manufacturing, LLC.	U.S.A.	Americas	75.10% (100.00%)	75.10% (100.00%)
Keihin Thermal Technology of America, Inc.	U.S.A.	Americas	100.00%	100.00%
Keihin de Mexico S.A. de C.V.	Mexico	Americas	100.00%	100.00%
Keihin Tecnologia do Brasil Ltda.	Brazil	Americas	75.28%	75.28%
Keihin Asia Bangkok Co., Ltd.	Thailand	Asia	100.00%	100.00%
Keihin (Thailand) Co., Ltd.	Thailand	Asia	57.02%	57.02%
Keihin Auto Parts (Thailand) Co., Ltd.	Thailand	Asia	85.00%	85.00%
Keihin Thermal Technology (Thailand) Co., Ltd.	Thailand	Asia	97.50%	97.50%
PT Keihin Indonesia	Indonesia	Asia	100.00%	100.00%
Keihin India Manufacturing Pvt. Ltd.	India	Asia	100.00%	100.00%
Keihin FIE Pvt. Ltd.	India	Asia	74.00%	74.00%
Keihin Vietnam Co., Ltd.	Vietnam	Asia	100.00%	100.00%
Keihin Malaysia Manufacturing SDN. BHD.	Malaysia	Asia	100.00%	100.00%
Taiwan Keihin Carburetor Co., Ltd.	Taiwan	Asia	51.00%	51.00%
Nanjing Keihin Carburetor Co., Ltd.	China	China	100.00%	100.00%
Dongguan Keihin Engine Management System Co., Ltd.	China	China	100.00%	100.00%
Keihin R&D China Co., Ltd.	China	China	100.00%	100.00%
Keihin (Wuhan) Automotive Components Co., Ltd.	China	China		

<sup>\*1</sup> If the ratio of ownership interests and the ratio of voting rights of the Group are different, the ratio of voting rights is stated in parentheses.

#### (3) Changes in Ownership Interests

For the fiscal year ended March 31, 2018 Not applicable

For the fiscal year ended March 31, 2019

Not applicable

<sup>\*2</sup> Keihin Watari Corporation was merged with Keihin Sakura Corporation in October 2018. The surviving company is Keihin Watari Corporation. Keihin Watari Corporation changed its company name to Keihin Manufacturing Corporation.



Ernst & Young ShinNihon LLC Hibiya Mitsui Tower, Tokyo Midtown Hibiya 1-1-2 Yurakucho, Chiyoda-ku Tokyo 100-0006, Japan Tel: +81 3 3503 1720 Fax: +81 3 3503 1828 ey.com

#### Independent Auditor's Report

The Board of Directors Keihin Corporation.

We have audited the accompanying consolidated financial statements of Keihin Corporation and its consolidated subsidiaries, which comprise the consolidated statement of financial position as at March 31, 2019, and the consolidated statements of income, comprehensive income, changes in equity, and cash flows for the year then ended and the notes to consolidated financial statements, all expressed in Japanese yen.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. The purpose of an audit of the consolidated financial statements is not to express an opinion on the effectiveness of the entity's internal control, but in making these risk assessments the auditor considers internal controls relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Keihin Corporation and its consolidated subsidiaries as at March 31, 2019, and their consolidated financial performance and cash flows for the year then ended in conformity with International Financial Reporting Standards.

#### Convenience Translation

We have reviewed the translation of these consolidated financial statements into U.S. dollars, presented for the convenience of readers, and, in our opinion, the accompanying consolidated financial statements have been properly translated on the basis described in Note 2.

Ernst & young Shinnihon LLC

June 21, 2019

# Corporate Data



#### **Keihin Corporation**

Corporate Data (As of March 31, 2019)

Corporate Bata (As or	March 31, 2019)
Established	December 19, 1956
Capital	6,932 million yen
Fiscal Year-End	March 31
Number of associates	22,624 (Consolidated), 3,733 (Non-Consolidated)
Independent Auditors	Ernst & Young ShinNihon LLC
Head Office	Shinjuku Nomura Bldg. 39F, 1-26-2, Nishi-Shinjuku, Shinjuku-ku, Tokyo 163-0539, Japan
Home Page	https://www.keihin-corp.co.ip/english

Stock Information (As of March 31, 2019)					
Number of Shares Authorized	240,000,000 shares				
Total Number of Shares Issued	73,985,246 shares				
Number of Shareholders	3,891				
Stock Listing	Tokyo Stock Exchange				
General Meeting of Shareholders	June				
Share Registrar	Mitsubishi UFJ Trust and Banking Corporation				

		(%)
HONDA MOTOR CO., LTD.	30,581,115	41.35
JAPAN TRUSTEE SERVICES BANK, LTD. (TRUST ACCOUNT)	2,377,000	3.21
THE MASTER TRUST BANK OF JAPAN, LTD. (TRUST ACCOUNT)	2,214,800	2.99
MUFG BANK, LTD.	1,938,961	2.62
STATE STREET BANK AND TRUST COMPANY 505103	1,424,134	1.93
SSBTC CLIENT OMNIBUS ACCOUNT	1,292,388	1.75
JAPAN TRUSTEE SERVICES BANK, LTD. (TRUST ACCOUNT 9)	1,281,100	1.73
THE BANK OF NEW YORK MELLON 140044	1,197,779	1.62
DFA INTERNATIONAL SMALL CAP VALUE PORTFOLIO	1,108,800	1.50
BNYM AS AGT/CLTS NON TREATY JASDEC	1,039,494	1.41

Note: The percentage of total shares outstanding is calculated after deducting treasury shares (27,205).

#### **Share Price and Trading Volume**



# Corporate Data

#### Japan

#### **Plants and Offices**

- Head Office
- Daiba R&D Office R&D
- Miyagi Office
- Kakuda Research & Development Center  $m \,R\&D$
- ●Miyagi Plant 🧀 🖚
- Tochigi Office
- Tochigi Research & Development Center R&D
- Sayama Factory
- Asaka Office
- Hamamatsu Office
- Suzuka Factory and Office 🧀 🖚
- Kumamoto Office

#### **Subsidiaries**

- Keihin Manufacturing Corporation
   Keihin Nasu Corporation
- Keihin Electronics Technology, Inc. R&D
- Keihin Valve Corporation
- Keihin Thermal Technology

Corporation 🖚

22,624

**Associates** (As of March 31, 2019)

**Countries** 

**Group Companies** 

#### Americas

#### U.S.A.

- Keihin North America, Inc. R&D
   Keihin Carolina System Technology, LLC.
   Keihin IPT Manufacturing, LLC.
- Keihin Michigan Manufacturing, LLC. ★
- ●Keihin Thermal Technology of America, Inc. ♠

#### Asia Thailand

- ●Keihin Asia Bangkok Co., Ltd. R&D
- Keihin (Thailand) Co., Ltd. 500
- Keihin Thermal Technology (Thailand) Co., Ltd. 🖚

#### India

- Keihin India Manufacturing Pvt. Ltd. R&D 🚵
- Keihin FIE Pvt. Ltd. 🧀

#### Indonesia

Brazil

Mexico

●PT Keihin Indonesia 🧀 稨

● Keihin de Mexico S.A. de C.V. ◆

●Keihin Tecnologia do Brasil Ltda. 🧀 🗫

Taiwan Keihin Carburetor Co., Ltd. 🧀

#### Malaysia

Keihin Malaysia Manufacturing SDN. BHD.

● Keihin Vietnam Co., Ltd. 🥶

#### China

- Dongguan Keihin Engine Management System Co., Ltd. R&D
- Nanjing Keihin Carburetor Co., Ltd. 🧀 🖚
- ●Keihin R&D China Co., Ltd. R&D
- Keihin-Grand Ocean Thermal Technology (Dalian) Co., Ltd.
- Keihin (Wuhan) Automotive Components Co., Ltd.

#### Europe

#### United Kingdom

■Keihin Europe Ltd.

#### Germany

• Keihin Sales and Development Europe GmbH R&D

#### Czech Republic

- ●Keihin Thermal Technology Czech, s.r.o. ◆
- Motorcycle and Power Products Automotive Products

R&D Research & Development

82 | Annual Report 2019 Annual Report 2019 83

