

FY2021

Consolidated Financial Results for the Six-Months Period Ended September 30, 2020 (Reference Materials 1)

		Six months	Six months		
		ended September 30, 2019	ended September 30, 2020	Change	Percentage change
Revenue	(Unit: 100 million yen)	1,641.3	1,315.6	riangle 325.6	riangle 19.8%
Motorcycle and pow	ver products	492.6	398.7	riangle 93.9	riangle 19.1%
Automobile product	S	1,148.7	917.0	riangle 231.7	riangle 20.2%
Operating Profit	(Unit: 100 million yen)	66.0	riangle 30.3	riangle 96.2	-
<Ratio to Revenue $>$		4.0%	riangle 2.3%		
Profit before tax	(Unit: 100 million yen)	55.9	\triangle 43.9	riangle 99.8	-
<Ratio to Revenue $>$		3.4%	riangle 3.3%		
Factors for Change in	Operating Profit (Unit: 100 million yen)	/	△ 96.2		
Revenue change, me	odel mix, etc.,		riangle 128.3		
Cost reduction			59.8		
Raw material cost				1.0	
R&D expenses				3.3	
Depreciation, amort	Depreciation, amortization and labor cost			\triangle 11.1	
New model launching costs, expenses and others				\triangle 18.4	
Foreign exchange			riangle 2.5		
Factors for Change in Finance Income and Costs (Unit: 100 million yen)			riangle 3.6		
Foreign exchange			20.3		
Others			riangle 23.9		
Exchange rate	1 U.S. Dollar	108.73		105.88	
(Unit: 1 yen)	1 Thai Baht	3.49	3.37		
	1 Chinese Yuan	15.64	15.20		
	1 Indian Rupee	1.56			
	1 Indonesian Rupiah	0.76		0.72	
*Indonesian Rupiah is (100-unit rate)	1 Brazilian Real	27.32		19.55	
Results by reporting	Revenue (Unit: 100 million yen)	1,641.3	1,315.6	riangle 325.6	△19.8%
segments	Japan	874.7	646.2	riangle 228.4	riangle 26.1%
	Americas	407.5	252.2	\triangle 155.2	riangle 38.1%
	Asia	507.4	369.4	riangle 138.0	riangle 27.2%
	China	406.6	427.4	20.9	5.1%
	Eliminations	\triangle 554.8	riangle 379.6	175.2	
	Operating Profit (Unit: 100 million yen)	66.0	riangle 30.3	riangle 96.2	-
	Japan	0.6	\triangle 57.1	riangle 57.7	-
	Americas	15.6	△ 11.9	riangle 27.5	-
	Asia	39.4	7.4	riangle 32.0	△81.3%
	China	22.7	28.8	6.0	26.6%
	Eliminations	\triangle 12.3	2.6	14.9	-

(Amounts are rounded to the nearest million yen)

(Dis-continued business are included in above)

* For some companies involved in the production and sale of air conditioning products that were previously included in "the Americas segment" and "the Asia segment", part of the business management system of the Group has changed some business management systems from the three month ended June 30, 2020. As a result, the reporting segment has been changed to "the Japan segment". Furthermore, for some companies that were included in "the Americas segment", we have changed the reporting segment classification to "the Asia segment"

due to the partial change in the business management system of the Group.

Accordingly, results for the six months ended September 30, 2019 have been restated to current year presentation.



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Consolidated Financial Results for the Six-Months Period Ended September 30, 2020 (Reference Materials 2)

Consolidated companies (29)

Japan (9→11)		Ratio of share ho at end of September	0	Ratio of share ho at end of September	0
Keihin Nasu Corporation		100.00%		100.00%	
Keihin Manufacturing Corporation		100.00%		100.00%	
Keihin Electronics Technology, Inc.		100.00%		100.00%	
Keihin Valve Corporation		51.00%		51.00%	
Keihin Thermal Technology Corporation		100.00%		100.00%	
Keihin Thermal Technology of America, Inc.	₩1	100.00%	₩4	100.00%	₩4
Keihin-Grand Ocean Thermal Technology (Dalian) Co., Ltd.		55.00%	₩5	55.00%	₩5
Keihin Thermal Technology (Thailand) Co., Ltd.	₩2	97.50%	₩6	97.50%	₩6
Keihin Thermal Technology Czech s.r.o.		100.00%	₩4	100.00%	₩4
Keihin Europe Ltd.		100.00%		100.00%	
Keihin Sales and Development Europe GmbH		100.00%		100.00%	

Americas (7→4)	Ratio of share holding at end of September 30, 2019	Ratio of share holding at end of September 30, 2020	
Keihin North America, Inc.	75.10%	75.10%	
Keihin Carolina System Technology, LLC.	75.10% ※7	- **8	
Keihin US Mfg., LLC	-	75.10% %7、8	
Keihin IPT Mfg., LLC.	75.10% ※7	- **8	
Keihin Michigan Manufacturing, LLC.	75.10% ※7	75.10% ※7	
Keihin de Mexico S.A. de C.V.	100.00%	100.00%	

Asia (10)	Ratio of share holding at end of September 30, 2019	Ratio of share holding at end of September 30, 2020	
Keihin Asia Bangkok Co., Ltd.	100.00%	100.00%	
Keihin (Thailand) Co., Ltd.	57.02%	57.02%	
Keihin Auto Parts (Thailand) Co., Ltd.	85.00% 💥 9	85.00% 💥 9	
PT Keihin Indonesia	100.00%	100.00%	
Keihin India Manufacturing Pvt. Ltd.	100.00% 💥10	100.00% 💥10	
Keihin FIE Pvt. Ltd.	74.00%	74.00%	
Keihin Vietnam Co., Ltd.	100.00% 💥11	100.00% 💥11	
Keihin Tecnologia do Brasil Ltda. 💥 3	75.28%	75.28%	
Taiwan Keihin Carburetor Co., Ltd.	51.00%	51.00%	
Keihin Malaysia Manufacturing SDN. BHD	100.00% 💥11	100.00% 💥11	

China (4)	Ratio of share holding at end of September 30, 2019	Ratio of share holding at end of September 30, 2020	
Nanjing Keihin Carburetor Co., Ltd.	100.00%	100.00%	
Dongguan Keihin Engine Management System Co., Ltd.	100.00%	100.00%	
Keihin (Wuhan) Automotive Components Co., Ltd.	100.00% 💥12	100.00% 💥12	
Keihin R&D China Co., Ltd.	100.00%	100.00%	

*1 Keihin Thermal Technology of America, Inc. is included in "the Japan segment" from first quarter.

Keihin Thermal Technology (Thailand) Co., Ltd. is included in "the Japan segment" from first quarter. Keihin Tecnologia do Brasil Ltda. is included in "the Asia segment" from first quarter. $\times 2$

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*4 Keihin Thermal Technology Corporation holds 100% share.

*5 Keihin Thermal Technology Corporation holds 55% share.

*6 Keihin Thermal Technology Corporation holds 97.5% share.

Keihin North America, Inc. holds 100% share. ₩7

Keihin IPT Mfg., LLC. changed its corporate name to Keihin US Mfg., LLC.

*9 Keihin corporation holds 25% share, Keihin Asia Bangkok Co., Ltd. holds 60% share. *10 Keihin corporation holds 5.6% share, Keihin Asia Bangkok Co., Ltd. holds 94.4% share.

X11 Keihin Asia Bangkok Co., Ltd. holds 100% share.

≫12 Dongguan Keihin Engine Management System Co., Ltd. holds 100% share.

Keihin Carolina System Technology, LLC. was merged with Keihin IPT Mfg., LLC. in April. ₩8